



CL Educate reports 14% growth in Y-o-Y PAT

Delhi, August 06th, 2019: CL Educate Ltd. (BSE: 540403), (NSE: CLEDUCATE), has reported that its PAT for the Quarter ended June 30, 2019 grew by 14% from Rs. 4.9 Crore in Q1 FY19 to Rs. 5.6 crore in Q1 FY20. This is largely on account of the continued benefits of the business optimization exercise that was undertaken in Q2 and Q3 last year with regards to the acquisitions made in the previous financial year, besides greater contribution from higher margin Digital & Content business. The business has also been boosted by the addition of sachet-styled educational products, which has boosted enrollments by 35% in this quarter.

The addition of the aforementioned new product lines, however, will only result in a significant revenue boost when the numbers multiply further. Revenues on a Y-o-Y basis remained stable at Rs. 86 crore in Q1 of FY20, as compared with Rs. 87 crore in Q1 FY19; the marginal decline is on the account of IND AS 115 during Q1 FY20, while last year the implementation was being evaluated.

The Board of Directors of CL Educate Ltd., one of India's leading education technology companies, announced its Limited review results for the First Quarter of financial year 2019-20 following its meeting on Monday, 05th August 2019, in New Delhi.

Review of consolidated financial performance for the Quarter Ended June 30th, 2019:

- Total income stood at Rs. 89 crore during the Q1 FY20 as compared to Rs. 91 crore during Q1 FY19. The revenue was impacted by the implementation of IND AS 115, which was being evaluated in the first quarter last year, and whose impact was taken at a consolidated level in the year-end financials.
- EBITDA stood at Rs. 13 crore with the margin at 14.3% during Q1 of FY20 as compared to Rs. 10 crore with the margin at 11.3% during Q1 of FY19; reflecting a growth of 25%. This was also boosted by the impact of IND AS 116 which became applicable from April 2019.
- Profit after Tax (Inc. other comprehensive income) stood at Rs. 5.6 crore during Q1 FY20 as compared to Rs. 4.9 crore during Quarter 1 FY19; reflecting a growth of 14%.

On a Quarter-on-Quarter basis:

- Total income was Rs. 89 crore in Q1FY20 as compared to Rs. 85 crore during Q4FY19; reflecting a growth of 4%.

- EBITDA stood at Rs. 13 crore in Q1FY20 as compared to Rs. 7 crore during Q4FY19; reflecting a growth of 82%.
- EBITDA Margin stood at 14.3% in Q1FY20 as compared to the margin of 8.2% during Q4FY19.
- Profit after Tax (Inc. other comprehensive income) stood at Rs. 5.6 crore in Q1FY20 as compared to profit of Rs. 2.4 crore during Q4FY19.

Commenting on the results, Arjun Wadhwa, CFO, CL Educate said: *“Our continued investments in technology coupled with operational efficiencies on account of integration of recent acquisitions has resulted in our being able to report a healthy 14% growth in our PAT on a Year-on-Year basis. We will continue to leverage our expertise in education and technology to develop new products that are relevant and easily accessible for the massive youth market that is chasing meaningful careers and not just their next job.”*

About CL Educate

Listed on the BSE and NSE of India in 2017, CL Educate Ltd. is a well-diversified and technology enabled provider of education products, services, contents and infrastructure with presence across the education value-chain. It commenced its operations in 1996 and is present in test-preparation & training services, publishing & content development, integrated business, marketing & sales services for corporate, vocational training programs, and integrated solutions to educational institutions. Led by a team of highly qualified professionals including IIT-IIM alumni, with a passion for excellence, the twenty-three-year-old company has successfully diversified from a single MBA Test- prep center to a pan India conglomerate in an asset-light, technology enabled manner leveraging strong synergies between its businesses. For details, visit www.cleducate.com

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looking statements to reflect events or circumstances after the date thereof. The figures have been rounded at places.