Walker Chandiok & Co LLP 21st Floor, DLF Square Jacaranda Marg, DLF Phase II Gurugram – 122 002 India

T +91 124 4628099 F +91 124 4628001

Independent Auditor's Review Report on Consolidated Unaudited Quarterly Financial Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

To the Board of Directors of CL Educate Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of CL Educate Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group'), and its associate refer Annexure 1 for the list of subsidiaries, and associate included in the Statement for the quarter ended 30 June 2023 being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) ('Listing Regulations').
- 2. This Statement, which is the responsibility of the Holding Company's management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 ('the Act'), and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Independent Auditor's Review Report on Consolidated Unaudited Quarterly Financial Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

We also performed procedures in accordance with the SEBI Circular CIR/CFD/CMD1/44/2019 dated 29 March 2019 issued by the SEBI under Regulation 33 (8) of the Listing Regulation, to the extent applicable.

- 4. Based on our review conducted and procedures performed as stated in paragraph 3 above and upon consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under section 133 of the Act, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We draw attention to the following matters in the notes to the accompanying Statement:

Refer note 6 of the consolidated financial results which describes the Group has receivables from Nalanda Foundation amounting to ₹ 525 lacs which are long outstanding. Based on legal advice and its assessment of the merits of the case, the management is of the view that the aforesaid receivable balances are good and recoverable and hence, no adjustment is required in the Consolidated financial results as at 30 June 2023.

Our Opinion is not modified in respect of the above matter.

6. We did not review the interim financial results of four subsidiaries (including three step-down subsidiaries) included in the Statement whose financial information reflects total revenues of ₹ 665.92 lacs, total net profit after tax of ₹ 44.04 lacs, total comprehensive income of ₹ 41.84 lacs for the quarter ended on 30 June 2023, as considered in the Statement. These interim financial results have been reviewed by other auditors whose review report has been furnished to us by the management, and our conclusion in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the review reports of such other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion is not modified in respect of this matters with respect to our reliance on the work done by and the reports of the other auditors.

7. The Statement includes the interim financial results of two subsidiaries, which have not been reviewed by their auditors, whose interim financial information reflects total revenues of ₹ 23.32 lacs, net loss after tax of ₹ 11.72 lacs, total comprehensive loss of ₹ 11.72 lacs for the quarter ended 30 June 2023 as considered in the Statement. The Statement also includes the Group's share of net profit after tax of ₹ 0.61 lacs and total comprehensive income of ₹ 0.61 lacs for the quarter ended on 30 June 2023, in respect of one associate, based on their interim financial information.



Independent Auditor's Review Report on Consolidated Unaudited Quarterly Financial Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

which have not been reviewed by their auditors and have been furnished to us by the Holding Company's management. Our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, and associate, are based solely on such unreviewed interim financial information. According to the information and explanations given to us by the management, this interim financial information are not material to the Group.

Our conclusion is not modified in respect of this matter with respect to our reliance on the financial information certified by the Board of Directors.

VANDIOKE

For Walker Chandiok & Co LLP

Chartered Accountants

Firm Registration No: 001076N/N500013

Neeraj Goel

Partner

Membership No. 099514

UDIN: 23099514 BGSCOM 2948

Place: New Delhi Date: 02 August 2023

Independent Auditor's Review Report on Consolidated Unaudited Quarterly Financial Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

Annexure 1

List of entities included in the Statement

Holding Company

1.CL Educate Limited

Subsidiaries

- 1. Career Launcher Infrastructure Private Limited
- 2. Career Launcher Private Limited
- 3. Ice Gate Educational Institute Private Limited
- 4. Kestone CL Asia Hub Pte. Limited
- 5. Kestone CL US Limited (step down subsidiary)
- 6. CL Educate (Africa) Limited (step down subsidiary)
- 7. PT. Kestone CLE Indonesia (step down subsidiary)

Associate

1. Threesixtyone Degree Minds Consulting Private Limited



CL Educate Limited

CIN No:- L74899HR1996PLC076897

Registered Office: Plot No. 9A, Sector 27A, Mathura Road, Faridabad, Haryana, India -121003 Corporate Office: A-45, First Floor, Mohan Co-operative Industrial Estate, New Delhi -110044

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2023 (Rs.in lacs, except per share data) For the year For the quarter ended ended June 30, 2023 March 31, 2023 June 30, 2022 March 31, 2023 **Particulars** Audited Unaudited Audited Unaudited (Refer note 3) Income Revenue from operations 6.749.59 6.961.39 29,131,39 9.001.85 640.07 **29,771.46** Other income 9,224.59 6.852.17 7.118.92 III Total income (I+II) IV Expenses 281.03 156.76 753.10 (a) Cost of material consumed 194.16 11.60 0.28 35.49 (b) Purchases of stock-in-trade 21.81 123.58 1,210.70 91.09 1,110.45 (12.45)234.47 (c) Changes in inventories of finished goods 4,655.97 1,305.45 (d) Employee benefits expenses 25.94 356.41 51.65 47,53 160.40 (e) Finance costs 222.97 1,116.53 335.47 (f) Depreciation and amortization expenses 4,903.42 3,493.21 3.629.02 15.819.20 (g) Service delivery expenses 2,103.54 582.44 421.75 (h) Sales and marketing expenses 724.43 2,961.84 **27,840.52** 893.06 **8,503.87** (i) Other expenses 6,694.70 6,487.09 Total expenses (IV)
Profit before exceptional items and tax (III-IV) 157.47 (618.83) 631.83 1,930.94 720.72 (15.65) 1,182,07 720.72 (461.36) 1,813.90 1,915.29 VII Profit/ (loss) before share of profit/(loss) of equity accounted investees and tax (V+VI) Share of loss of equity accounted investees
Profit/ (loss) before tax (29.51)(5.04)(40.16)721.33 (490.87) 1,808.86 1,875.13 VIII (709.75)621.53 (379.27)173.63 IX Tax expense 218.88 1,187.33 2,254.40 Profit/ (loss) for the period/ year from continuing operations (VIII-IX) 547.70 Profit/(loss) for the period/ year from discontinued operations (0.03) (0.65) (1.01)Tax expenses of discontinued operations (0.65) (1.01) (0.03) Profit /(loss) for the period/ year from discontinued operations (after tax) (0.23)547.47 218.85 2,253.38 XI Net Profit for the period/ year Profit/(loss) from continuing operations for the period/ year attributable to 217.43 1,176.14 2,252.37 555.98 (a) Owners of the Company) Non-controlling interest (8.28)1.45 11.19 2.03 Profit/(loss) from discontinued operations for the period/ year attributable to XIII (0.65) (1.01) (0.23)(0.03)(a) Owners of the Company (b) Non-controlling interest Other Comprehensive Income (0.97)(18.89)7.70 4.34 (i) Items that will not be reclassified to profit or loss (ii) Income tax relating to items that will not be reclassified to profit or loss 0.24 4.88 5.64 (2.01)(1.19)(i) Items that will be reclassified to profit or loss - Exchange differences on translation of foreign operations (2.20)**Total Other Comprehensive Income** (2.93)(8.37)73.43 202.16 Other comprehensive income for the period/ year attributable to (2.93)202.16 (a) Owners of the Company (8.37)73.43 (b) Non-controlling interest 544.54 1,260.11 2,455.55 Total Comprehensive Income for the period/ year 210.48 Total comprehensive income for the period/ year attributable to 552.82 209.03 1,248,92 2,453.52 (a) Owners of the Company 1.45 11.19 (b) Non-controlling interest (8.28)XVI Paid-up Equity Share Capital (face value of Rs. 5 each) 2,754.17 2,753.42 1,390.24 2.753.42 24,723.69 XVII Other equity XVIII Earnings per equity share (for continuing operation)*: 4.08 0.99 2.10 0.40 0.99 0.40 2.10 4.08 (b) Diluted XIX Earnings per equity share (for discontinued operation)*:

** Rounded off to nil

(a) Basic





_**

⁽b) Diluted *Earning per equity share for the quarters ended have not been annualised

CL Educate Limited
CIN No:- L74899HR1996PLC076897
Registered Office: Plot No. 9A, Sector 27A, Mathura Road, Faridabad, Haryana, India -121003
Corporate Office: A-45, First Floor, Mohan Co-operative Industrial Estate, New Delhi -110044

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2023 CONSOLIDATED SEGMENT REVENUE, RESULT, ASSETS AND LIABILITIES

(Rs. In Lacs)

Particulars	For the Quarter Ended			For the Year Ended
	June 30, 2023 March 31, 2023	June 30, 2022	March 31, 2023	
	Unaudited	Audited (Refer note 3)	Unaudited	Audited
Segment Revenue				
EdTech	6,038.86	4,113.95	4,554.01	17,595.60
MarTech	2,962.99	2,635.64	2,407.38	11,535.79
Others Total	9,001.85	6,749,59	6.961.39	29,131.39
	5,001.05	0,743.33	0,301.33	25/152155
Segment Result - Continuing EdTech	962,70	404.56	873.85	2,752.84
MarTech	164.91	229.99	88.57	696.31
Mari ech Others	(108.00)	(24.78)	(39.50)	(134.62)
Total	1,019.61	609.77	922.92	3,314.53
Less: Unallocated expenses	469.98	528.94	401.09	1,863.26
Operating Profit	549.63	80.83	521.83	1,451.27
Add: Other income	222.74	102.58	157.53	640.07
Less: Finance costs	51.65	25.94	47.53	160.40
Profit before exceptional items	720.72	157.47	631.83	1,930.94
Add : Exceptional items	-	(618.83)	1,182.07	(15.65)
Profit/(loss) before share of profit/(loss) of equity accounted investees and tax	720.72	(461.36)	1,813.90	1,915.29
Share of profit/(loss) of associates accounted investees	0.61	(29.51)	(5.04)	(40.16)
Profit/(loss) before tax	721.33	(490.87)	1,808.86	1,875.13
Tax expense	173.63	(709.75)	621.53	(379.27)
Profit from continuing operations	547.70	218.88	1,187.33	2,254.40
Loss from discontinued operations (after tax)	(0.23)	(0.03)	(0.65)	(1.01
Profit including discontinued operations	547.47	218.85	1,186.68	2,253.39
Other Comprehensive Income	(2.93)	(8.37)	73.43	202.16
Total Comprehensive Income	544.54	210.48	1,260.11	2,455.55
(Comprising Profit/(loss) and Other comprehensive Income)	(40000000000000000000000000000000000000			
Segment Assets				
EdTech	13,211.91	12,017.66	10,594.76	12,017.66
MarTech	7,749.63	7,458.35	6,148.32	7,458.35
Others	225.70	320.56	427.11	320.56
Unallocated	18,251.59	17,486.28	19,346.81	17,486.28
Total	39,438.83	37,282.85	36,517.00	37,282.85
Segment Liabilities				
EdTech	4,641.29	3,477,20	4.819.23	3,477.20
MarTech	4,906,49	4,646,11	3,017.40	4,646,11
Others	55.74	55.74	69.50	55.74
Unallocated	1.787.28	1,625,42	1,943.28	1,625,42
Total	11,390.80	9,804.47	9,849.41	9,804.47



NEW DELHI



Notes:

- 1. The consolidated financial results of CL Educate Limited (the 'Group') for the quarter ended June 30, 2023, have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on August 02, 2023.
- 2. The consolidated financial results have been prepared in accordance with the Indian Accounting Standards ('Ind-AS') as notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended), specified under section 133 of the Companies Act, 2013.
- 3. The Statutory Auditors have carried out the limited review of the consolidated financial results of the Group for the quarter ended June 30, 2023. There are no qualifications in their report on these financial results. The figures for the quarter ended March 31, 2023, are the balancing figures between the audited figures for the full financial year and the reviewed figures up to the nine months ended December 31, 2022.
- 4. In accordance with Ind AS-108 "Operating Segments" and based on "Management Evaluation", the Chief Operating Decision Maker ("CODM) evaluates the Group's performance and allocates resources based on the analysis of various performance indicators of business segments. Accordingly, information has been presented along these business segments. The accounting principles used in preparation of consolidated financial results are consistently applied to compute the revenue and results of reportable segments.

The reportable segments represent:

- (i) **EdTech**: The Education segment of the Group comprising of business generated and serviced through educational services such as coaching, content, platform, and student mobility services.
- (ii) **MarTech**: The integrated solution driven services for corporates through Experiential marketing and Event management (physical and virtual events), Marcomm, Customized Engagement Programs (CEPs), transitioning business to metaverse, Manpower services and Sales management.
- (iii) Others: The discontinued K-12 business and scaled down vocational training business.
- 5. Career Launcher Infrastructure Private Limited ("CLIP"), a subsidiary, had categorized its Land and Building situated at Raipur as Disposal Group Assets held for sale in earlier year in line with the Company's long-term strategy to discontinue its K-12 business. The Management is in discussions with potential buyers for the sale of the Asset. The management believes the sale is expected to complete within a year and therefore, continues to disclose such Asset as "Disposal Group Assets held for sale" as on the reporting date in accordance with Ind AS-105 "Non-Current Assets held for Sale and Discontinued Operations".



There are trade receivables due to Career Launcher Infrastructure Private Limited ("CLIP") from the Nalanda Foundation of Rs. 525 Lacs, who had licensed school infrastructure from CLIP in Indore and Raipur but failed to meet its payment obligations. Due to a considerable delay by the Nalanda Foundation in meeting its obligations, despite repeated reminders, CLIP has initiated legal proceedings against them for recovery of dues and return of assets, with the Honourable Delhi High Court. The Honourable Delhi High Court had instructed Nalanda Foundation to return the assets to CLIP and appointed an arbitrator to hear the dispute. The land assets were returned as per the order of the High Court. The matter is still sub judice.



During the quarter ended June 30, 2023, the Company has granted a total of 95,370 ESOPs in the Parent entity to its employees and 1,726,089 ESOPs in Kestone CL Asia Hub Pte Ltd., a subsidiary based out of Singapore. The ESOPs will vest over a period of 3 years.

While makey



8. The Board of Directors of the Group at its meeting held on August 02, 2023, has approved the buyback of fully paid-up equity shares of face value of Rs. 5/- each from its shareholders / beneficial owners (Other than those who are promoters, members of the promoter group or persons in control) from the open market through stock exchange mechanism for an aggregate amount not exceeding Rs. 1,500 Lacs (Indian Rupees One Thousand Five Hundred Lacs only). The Company shall utilize 75% of the Maximum Buyback size i.e., Rs. 1,125 Lacs (Indian Rupees One Thousand One Hundred Twenty-Five Lacs only). Further, at least 40% of the Maximum Buyback Size i.e., Rs. 600 Lacs (Indian Rupees Six Hundred Lacs Only) shall be utilized within the initial half of the Sixty-Six working days from the date of the opening of the buyback.

The buyback record date is set as August 14, 2023, and the buyback is expected to start from August 21, 2023.

For and on behalf of the Board

Nikhil Mahajar

Executive Director and Group CEO Enterprise Business

Place: New Delhi Date: August 02, 2023



