

To,
Department of Corporate Services,
BSE Limited
Phiroze Jeejeebhoy Towers, Dalal Street,
Mumbai – 400 001.

To, Listing Department, National Stock Exchange of India Limited C-1, G-Block, Bandra-Kurla Complex Bandra, (E), Mumbai – 400 051.

Scrip Code: 540403, Scrip Symbol: CLEDUCATE ISIN: INE201M01029

Subject: Outcome of the Board Meeting held on May 10, 2023

Dear Ma'am/Sir(s),

In continuation to our letter dated May 04, 2023, please be informed that the Board of Directors of the Company at its meeting held today i.e., on May 10, 2023, *inter alia*, has approved the following:

Appointment of M/s. Sharma and Trivedi LLP, Company Secretaries (LLP IN: AAW-6850and Unique Identification No.: L2021MH011000), as the Secretarial Auditor of the Company for the Financial Year 2023-24;

The Board of Directors of the Company has appointed M/s. Sharma and Trivedi LLP, Company Secretaries (LLP IN: AAW- 6850), as the Secretarial Auditor of the Company for the Financial Year 2023-24.

Brief Profile: M/s. Sharma and Trivedi LLP, Company Secretaries, is a Limited Liability Partnership firm having LLP Identification Number AAW- 6850 and Unique Identification Number - L2021MH011000. It was incorporated on April 12, 2021 in India and has its registered office in Mulund, Mumbai. Mr. Sachin Sharma (C.P. No.: 20423) and Mr. Dinesh Trivedi (C.P. No.: 22407) and Mr. Vishwanath (C.P. No.:25099) are Designated Partners of the LLP.

2. Appointment of M/s. Value Square Advisors Private Limited as the Internal Auditor of the Company for the Financial Year 2023-24;

<u>Brief Profile:</u> M/s. Value Square Advisors Private Limited, having CIN: U74999DL2018PTC334065 and headquartered in Delhi, is a company consisting of Business Advisors and Chartered Accountants, offering an array of services to support companies' accounting, tax and finance needs.

3. Appointment of M/s. Sunny Chhabra & Co. (FRN- 101544), Cost Accountants as the Cost Auditor of the Company for the Financial Year 2023-24;

<u>Brief Profile:</u> M/s. Sunny Chhabra & Co. (FRN- 101544) is a firm of Cost Accountants situated in Ghaziabad, Uttar Pradesh.

4. The Audited Financial Results (Standalone and Consolidated) of the Company for the Quarter and Financial Year ended March 31, 2023 including the Statement of Assets and Liabilities as on March 31, 2023 and Auditors report thereon (with un-modified opinion), as are attached herewith as Enclosure –A, B & C respectively.



- 5. The Audited Financial Statements (Standalone and Consolidated) of the Company for the Financial Year ended March 31, 2023 and Auditors report thereon.
- 6. Allotment of 15,176 Equity Shares of face value of Rs. 5/- each of the Company to the allottees (including inter alia to Mr. Arjun Wadhwa, Chief Financial Officer, and Ms. Rachna Sharma, Company Secretary & Compliance Officer of the Company, both being Key Managerial Personnel) upon exercise of the stock options pursuant to the Company's Amended and Restated Career Launcher Employee Stock Options Plan 2014. These equity shares shall rank pari passu with the existing Equity Shares of the Company in all respect.

The meeting of the Board of Directors commenced at 01:45 P.M. and concluded at 05:30 P.M.

The information is also available on the website of the Company (www.cleducate.com).

Kindly take the above on record.

Thanking You,

For CL Educate Limited,

Arjun Wadhwa Chief Financial Officer

Place: New Delhi Date: May 10, 2023

#### Attachments:

a) Audited Financial Results (Standalone and Consolidated) for the Quarter and Financial Year ended March 31, 2023 (Enclosure- A & B).

b) Declaration of un-modified opinion on the Annual Financial Results (Standalone & Consolidated) of the Company pursuant to Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Enclosure- C).

Walker Chandiok & Co LLP 21st Floor, DLF Square Jacaranda Marg, DLF Phase II Gurugram – 122 002

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Independent Auditor's Report on Standalone Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

#### To the Board of Directors of CL Educate Limited

#### Opinion

- We have audited the accompanying standalone annual financial results ('the Statement') of CL Educate Limited ('the Company') for the year ended 31 March 2023, attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) ('Listing Regulations').
- 2. In our opinion and to the best of our information and according to the explanations given to us, the statement:
- (i) presents financial results in accordance with the requirements of Regulation 33 of the Listing Regulations, and
- (ii) gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under section 133 of the Companies Act, 2013 ('the Act'), read with the Companies (Indian Accounting Standards) Rules, 2015, and other accounting principles generally accepted in India, of the standalone net profit after tax and other comprehensive income and other financial information of the Company for the year ended 31 March 23.

#### **Basis for Opinion**

3. We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Statement section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('the ICAI') together with the ethical requirements that are relevant to our audit of the financial results under the provisions of the Act and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion.

Independent Auditor's Report on Standalone Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

### **Emphasis of Matter**

4. We draw attention to Note 5 of the accompanying Statement in respect of the scheme of arrangement ('the Scheme') under sections 230 to 232 of the Companies Act, 2013 between the Company and five of its wholly-owned Indian subsidiaries approved by the National Company Law Tribunal, Chandigarh Bench, vide its order date 7 February 2022, as per which such wholly-owned subsidiaries have been merged with the Company, on a going concern basis, with effect from the appointed date of 1 April 2019. The Scheme was given effect in the previous year ending 31 March 2022 in accordance with the accounting treatment prescribed therein which however was not in accordance with Appendix C to the Indian Accounting Standard 103, Business Combinations prescribed under Section 133 of the Companies Act, 2013, read with relevant rules and interpretations issued thereunder, as further described in the aforesaid note.

Our Conclusion is not modified in respect of the above matter.

#### Responsibilities of Management and Those Charged with Governance for the Statement

- 5. This Statement has been prepared on the basis of the standalone annual financial statements and has been approved by the Company's Board of Directors. The Company's Board of Directors is responsible for the preparation and presentation of the Statement that gives a true and fair view of the net profit and other comprehensive income and other financial information of the Company in accordance with the Ind AS specified under section 133 of the Act, read with the Companies (Indian Accounting Standards) Rules, 2015 and other accounting principles generally accepted in India, and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that gives a true and fair view and is free from material misstatement, whether due to fraud or error.
- 6. In preparing the Statement, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.
- 7. The Board of Directors is also responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Statement

- 8. Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Standards on Auditing, specified under section 143(10) of the Act, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Statement.
- As part of an audit in accordance with the Standards on Auditing, specified under section 143(10) of the Act, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient



Independent Auditor's Report on Standalone Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances. Under section 143(3) (i) of the Act, we are also responsible for
  expressing our opinion on whether the Company has in place an adequate internal financial controls with
  reference to financial statements and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and
  whether the Statement represents the underlying transactions and events in a manner that achieves fair
  presentation.
- 10. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- 11. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### Other Matter

12. The Statement includes the financial results for the quarter ended 31 March 2023, being the balancing figures between the audited figures in respect of the full financial year and the published unaudited year-to-date figures up to the third quarter of the current financial year, which were subject to limited review by us.

For Walker Chandiok & Co LLP

Chartered Accountants

Firm Registration No.: 001076N/N500013

Neeraj Goel

Partner

Membership No. 099514

UDIN: 23099514BGSCNB8912

Place: New Delhi Date: 10 May 2023

Chartered Accountants

CL Educate Limited
CIN No:- L74899HR1996PLC076897
Registered Office: Plot No. 9A, Sector 27A, Mathura Road, Faridabad, Haryana, India -121003
Corporate Office: A-45, First Floor, Mohan Co-operative Industrial Estate, New Delhi -110044

STATEMENT OF AUDITED STANDALONE ASSETS AND LIABILITIES AS AT MARCH 31, 2023

	Particulars	As at March 31, 2023	As at March 31, 2022	
A		Audited	Audited	
1	ASSETS			
7	Non-current assets Property, plant and equipment	516.38	486.5	
	Righ-of-use assets	524,80	424.7	
	Investment property	282.66	288.4	
	Goodwill	212.38	212.3	
	Other intangible assets	3,199.91	2,426.6	
	Intangibles under development	337.09	387.5	
	Financial assets			
	(i) Investments in subsidiaries and associate	4,617.97	5,250.2	
	(ii) Investments	40.00	628.7	
	(ii) Other financial assets	4,592.26	424.5	
	Non-current tax assets (net)	1,914.54	1,495.3	
	Deferred tax assets (net)	1,353.38	1,040.7	
	Other non-current assets	9.50	102.6	
	Total non-current assets	17,600.87	13,168.44	
2	Current assets			
	Inventories	1,481.48	1,428.1	
	Financial assets	47102110	2,12012	
	(i) Investments	-	3,986.5	
	(ii) Trade receivables	6,230.22	5,010.3	
	(iii) Cash and cash equivalents	701.92	474.2	
	(iv) Bank balances other than (iii) above	3,865.78	584.3	
_	(v) Loans	469.45	2,507.1	
	(vi) Other financial assets Other current assets	1,623.28	2,188.0	
		3,244.48	2,836.29	
	Total current assets	17,616.61	19,015.09	
	Disposal group - Assets held for sale	•	2,271.33	
	Total assets	35,217.48	34,454.86	
В	EQUITY AND LIABILITIES			
1	Equity	1 mm 42	2.122.0	
	Equity share capital  Equity attributable to the share holders of the Company	2,753.42 24,098.77	1,416.5	
	Total equity	26,852.19	25,274.7	
_		20,052.19	26,691.28	
2	Non-current liabilities			
	Financial liabilities			
	(i) Borrowings	69.52	292,3	
	(ia) Lease liabilities	336.24	352.4	
-	Provisions Other non-current liabilities	482.94 186.73	440.24 189.1	
	Sold-hor-contact replaces	100.73	105.1	
	Total non-current liabilities	1,075.43	1,274.16	
4	Current liabilities			
	Financial liabilities			
_	(i) Borrowings	934.96	1,386.2	
	(ia) Lease liabilities	285.07	163.1	
	(ii) Trade payables			
	<ul> <li>total outstanding dues of micro and small enterprises; and</li> </ul>	85.15	60.0	
	<ul> <li>total outstanding dues of creditors other than micro and small enterprises</li> </ul>	3,056.83	2,449.7	
	(iii) Other financial liabilities	779.75	592.0	
	Other current liabilities	2,077.94	1,776.7	
	Provisions	70.16	61,4	
	Total current liabilities	7,289.86	6,489.42	
	Total equity and liabilities	35,217.48	34,454.86	



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CL Educate Limited
CIN No:- L74899HR1996PLC076897
Registered Office: Plot No. 9A, Sector 27A, Mathura Road, Faridabad, Haryana, India -121003
Corporate Office: A-45, First Floor, Mohan Co-operative Industrial Estate, New Delhi -110044

#### AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2023

	Banks of the same		For the quarter ended	(Rs. in lacs, except per share data For the year ended		
	Particulars	March 31, 2023	December 31, 2022	March 31, 2022	March 31, 2023	March 31, 2022
		Audited (Refer note 3)	Unaudited	Audited (Refer note 3)	Audited	Audited
	Income					
1	Revenue from operations	6,108.65	5,966.70	5,331.85	27,289.09	19,723.96
II	Other income	131.63	177.43	379.02	671.23	931.81
III	Total income (I+II)	6,240.28	6,144.13	5,710.87	27,960.32	20,655.77
IV	Expenses	-				
	(a) Purchases of stock-in-trade	414.56	349.82	352.88	1,683,43	1,393,70
	(b) Changes in inventories of finished goods and work-in-progress	17,75	(60,56)	(144,45)	(41,20)	(88,34)
	(c) Employee benefits expense	1.053.25	1,016,62	783.56	4,164.18	3,394.99
	(d) Finance costs	23.37	23.32	41.35	156.97	345.42
	(e) Depreciation and amortization expense	254.16	256.33	179.73	929.32	751.71
	(f) Service delivery expenses	3,252.87	3,083,09	3,103.97	14,833.19	10,247.41
	(g) Sales and marketing expenses	570.01	470.06	332.66	2,077.29	1,277,29
	(h) Other expenses	690.50	623.09	441.53	2,792.94	2,124.24
	Total expenses (IV)	6,276.47	5,761.77	5,091,23	26,596.12	19,446.42
V	Profit/(loss) before exceptional items and tax (III-IV)	(36.19)	382.36	619.64	1,364.20	1,209.35
VI	Exceptional items (refer note 6)	(645.82)	(578.89)	-	(42.65)	
VII	Profit/(loss) before tax (V-VI)	(682.01)	(196.53)	619.64	1,321.55	1,209.35
VIII	Tax expense	(247.45)	(488,09)	76.71	(9,20)	280.97
IX	Profit/(loss) for the period/year (VII-VIII)	(434.56)	291.56	542.93	1,330.74	928.38
х	Other comprehensive income					
	(i) Items that will not be reclassified to profit or loss	(27.11)	7.80	14,95	(3.88)	31.06
	(ii) Income tax relating to items that will not be reclassified to profit or loss	7.02	(2,04)	(3.99)	0.94	(8.13)
X1	Total comprehensive income for the period/year (IX+X)	(454.65)	297.32	553,89	1,327.81	951.31
XII	Paid-up equity share capital (face value of Rs. 5 each)	2,753.42	2,753,42	1,416.57	2,753.42	1,416.57
XIII	Other equity		20172	2/12/10/	24,098,77	25,274.71
X1V	Earnings per equity share*:				2.1/0.20,77	20/21 A./ I
	(a) Basic	(0.79)	0.53	0.97	2.41	1.66
	(b) Diluted	(0.79)	0.53	0,97	2,41	1.66

\*Earning per equity share for the quarters ended have not been annualised



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### **CL Educate Limited**

### CIN No:- L74899HR1996PLC076897

Registered Office: Plot No. 9A, Sector 27A, Mathura Road, Faridabad, Haryana, India -121003

### AUDITED STANDALONE STATEMENT OF CASH FLOW FOR THE YEAR ENDED MARCH 31, 2023

Particulars	For the year ended March 31, 2023	For the year ended March 31, 202
A. Cash flow from operating activities	Audited	Audited
Net Profit before tax :	1,321.55	1,209
Net Profit before tax :	1,321.33	1,209
Adjustment for :		
Depreciation and amortisation expense	929.32	751
Gain on sale of property, plant and equipment		
Loans and advances written off	(2,412.81)	(194.
Account to the control of the contro	1,214.60	47.
Loss on sale of investments	568.69	
Property, plant and equipment discraded	14.99	
Receivables written off	361.18	
Provision for impairment of investments in subsidiary	296.00	3
Provision for slow-moving inventory	10.00	5.
Finance costs	156.97	345
Advancs written off	18.65	
Rental income on investment property	(18.00)	(9.
Employee share-based payment expense	35.00	
Liabilities no longer required written back	(82.88)	(181
Unwinding of interest on security deposits	(16.81)	(101
Unrealised foreign exchange gain (net)	(51.94)	(22
Gain on sale of investment in mutual funds		(22
Interest income	(91.30)	(133
	(379.71)	(362
Finance income on financial guarantees	£ "	(1
Gain on lease modification		(16
Expected credit loss and bad debts written off	491.12	163
Operating profit before working capital changes	2,364.62	1,600.
Movements in working capital		
- (Increase)/Decrease in trade receivables	(2,498,12)	371.
- (Increase) in inventories	(63.35)	(72.
- Decrease in loans	823.10	
- (Increase)/Decrease in financial assets		587.
	258.43	(1,213.
- (Increase)/Decrease in current and non-current assets	(407.12)	45.
- Increase in other current and non-current liabilities	298.77	485.
- Increase/(Decrease) in trade payables	715.08	(59.
- Increase/(Decrease) in provisions	51.45	(69.
- Increase in current and non-current financial liabilities	524.78	550.
Cash Generated from operations	2,067.64	2,225.4
Less: Income tax paid (net of refunds)	(722.64)	716.
Net Cash generated from operating activities (A)	1,345.00	2,941.7
Cash flow from investing activities		
Purchase of property, plant and equipment	(2,120.44)	(1,543.
Proceeds from sale of property, plant and equipment	5,086.71	988.
Sale of investments	20.00	(218.
Proceeds from redemtion of investments in preference share		324.
Sale/(purchase) of investments in mutual funds	4,077.80	(40.
Investments in bank deposits		
Maturity of bank deposits	(8,716.91)	(273.
	1,394.56	675.
Interest received	176.07	363.
Rental income on investment property	18.00	9.
Net Cash generated from investing activities (B)	1,111.11	287.0
	_	
Cook Flow from Flowering A.A. W.		
Cash Flow from Financing Activities	1	752779353
Repayment of borrowings (net)	(671.26)	(2,420.
Repayment of borrowings (net) Buy back of equity shares	(671.26) (960.01)	(2,420.
Repayment of borrowings (net)		(2,420.
Repayment of borrowings (net) Buy back of equity shares	(960.01)	
Repayment of borrowings (net) Buy back of equity shares Buy back tax paid	(960.01) (202.03) (289.48)	(532.
Repayment of borrowings (net) Buy back of equity shares Buy back tax paid Payment of lease liabilities (net)	(960.01) (202.03) (289.48) (105.66)	(532. (485.
Repayment of borrowings (net) Buy back of equity shares Buy back tax paid Payment of lease liabilities (net) Interest paid Net Cash (used in) Financing Activities (C)	(960.01) (202.03) (289.48) (105.66) (2,228.44)	(532. (485. (3,439.(
Repayment of borrowings (net) Buy back of equity shares Buy back tax paid Payment of lease liabilities (net) Interest paid Net Cash (used in) Financing Activities (C) Net increase/(decrease) in Cash and Cash Equivalent	(960.01) (202.03) (289.48) (105.66) (2,228.44)	(2,420. (532. (485. (3,439.(
Repayment of borrowings (net) Buy back of equity shares Buy back tax paid Payment of lease liabilities (net) Interest paid Net Cash (used in) Financing Activities (C) Net increase/(decrease) in Cash and Cash Equivalent Balance at the beginning of the year	(960.01) (202.03) (289.48) (105.66) (2,228.44) (25 (A+B+C)	(532. (485. (3,439.(
Repayment of borrowings (net) Buy back of equity shares Buy back tax paid Payment of lease liabilities (net) Interest paid Net Cash (used in) Financing Activities (C) Net increase/(decrease) in Cash and Cash Equivalent Balance at the beginning of the year Cash and cash equivalents at the beginning of the year	(960.01) (202.03) (289.48) (105.66) (2,228.44) ts (A+B+C) 227.67	(532. (485. (3,439.4 (209.4
Repayment of borrowings (net) Buy back of equity shares Buy back tax paid Payment of lease liabilities (net) Interest paid Net Cash (used in) Financing Activities (C) Net increase/(decrease) in Cash and Cash Equivalent Balance at the beginning of the year	(960.01) (202.03) (289.48) (105.66) (2,228.44) (25 (A+B+C)	(532. (485. (3,439.) (209.)
Repayment of borrowings (net) Buy back of equity shares Buy back tax paid Payment of lease liabilities (net) Interest paid Net Cash (used in) Financing Activities (C) Net increase/(decrease) in Cash and Cash Equivalent Balance at the beginning of the year Cash and cash equivalents at the beginning of the year Balance at the end of the year Components of cash and cash equivalents	(960.01) (202.03) (289.48) (105.66) (2,228.44) ts (A+B+C) 227.67	(532. (485. (3,439.4 (209.4
Repayment of borrowings (net) Buy back of equity shares Buy back tax paid Payment of lease liabilities (net) Interest paid Net Cash (used in) Financing Activities (C)  Net increase/(decrease) in Cash and Cash Equivalent Balance at the beginning of the year Cash and cash equivalents at the beginning of the year Balance at the end of the year  Components of cash and cash equivalents Balances with banks	(960.01) (202.03) (289.48) (105.66) (2,228.44) ts (A+B+C) 227.67	(532. (485. (3,439.) (209.)
Repayment of borrowings (net) Buy back of equity shares Buy back tax paid Payment of lease liabilities (net) Interest paid Net Cash (used in) Financing Activities (C) Net increase/(decrease) in Cash and Cash Equivalent Balance at the beginning of the year Cash and cash equivalents at the beginning of the year Balance at the end of the year Components of cash and cash equivalents	(960.01) (202.03) (289.48) (105.66) (2,228.44) ts (A+B+C) 227.67	(532. (485. (3,439.4 (209.4 683. 474.2
Repayment of borrowings (net) Buy back of equity shares Buy back tax paid Payment of lease liabilities (net) Interest paid Net Cash (used in) Financing Activities (C)  Net increase/(decrease) in Cash and Cash Equivalent Balance at the beginning of the year Cash and cash equivalents at the beginning of the year Balance at the end of the year  Components of cash and cash equivalents Balances with banks - on current account Chagues/ drafts on hand	(960.01) (202.03) (289.48) (105.66) (2,228.44) Es (A+B+C) 227.67 474.25 701.92	(532. (485. (3,439.4 (209.4 683. 474.3
Repayment of borrowings (net) Buy back of equity shares Buy back tax paid Payment of lease liabilities (net) Interest paid Net Cash (used in) Financing Activities (C) Net increase/(decrease) in Cash and Cash Equivalent Balance at the beginning of the year Cash and cash equivalents at the beginning of the year Balance at the end of the year Components of cash and cash equivalents Balances with banks on current account	(960.01) (202.03) (289.48) (105.66) (2,228.44) Es (A+B+C) 227.67 474.25 701.92	(532. (485. (3,439.(

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#### Notes:

- The standalone financial results of CL Educate Limited (the 'Company') for the quarter and year ended March 31, 2023, have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meeting held on May 10, 2023, and audited by the statutory auditors of the Company.
- The above standalone financial results have been prepared in accordance with the Indian Accounting Standards ('Ind-AS') as notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended), specified under section 133 of the Companies Act, 2013.
- 3. The Statutory Auditors have carried out the audit of the Standalone results of the Company for the year ended March 31, 2023. There are no qualifications in the Auditor's report on these financial results. The figures for the quarter ended March 31, 2023, and March 31, 2022, are the balancing figures between the audited figures for the full financial year and the reviewed figures up to the nine months ended December 31, 2022, and December 31, 2021, respectively.
- Information in respect of operating segments have been disclosed in the consolidated financial results of the Group.
- 5. On 27 November 2018, the Company had filed a Scheme of Amalgamation under sections 230 to 232 and other applicable provisions of the Companies Act, 2013 for the merger of five of its wholly owned Indian subsidiaries, with the Company with an appointed date of 1 April 2019. The merger became effective on 05 March 2022 on filing the certified copies of the orders sanctioning the scheme with the National Company Law Tribunal. This merger was accounted as per approved scheme of arrangement however, the accounting prescribed in the approved scheme was not in accordance with the accounting treatment as per applicable Appendix C to Indian Accounting Standard (Ind AS) 103 prescribed under prescribed under Section 133 of the Companies Act, 2013, read with relevant rules and interpretations issued thereunder. The Company followed basic principles of consolidation and performed line by line consolidation which resulted in recognition of amalgamation adjustment deficit account by Rs. 2,264.54 Lacs in the standalone financial statements instead of goodwill for the same amount which existed in the consolidated financial statements of the Company as at 31 March 2021 in respect of the aforesaid wholly owned subsidiaries prior to such merger.
- 6. Exceptional item for the year ended 31 March 2023 includes:

S No.	Particulars	Amount (In Rs. Lacs)
1.	Net Gain on sale of Asset – Greater NOIDA property	Rs. 2,365.48
2.	Write-Off Loan given to CLEF	(Rs. 1,214.60)
3.	Net Loss on Sale of Investments (B&S Strategy Services Pvt Ltd) to Career Launcher Private Limited*	(Rs. 568.69)
3a.	Net Write-Off of related receivables*	(Rs. 361.17)
4.	Provision for Impairment of Subsidiary – ICE GATE Educational Institute Pvt Ltd.	(Rs. 296.00)
5.	Gain on Sale of Intangibles	Rs. 32.35
	Total Exceptional Loss	(Rs. 42.65)

\*Although the company has prudently written off the amount, it does not relinquish its right to pursue legal action against B&S Strategy Services Pvt Ltd



Nikhil Mahaja





- 7. The company has granted 129,828 ESOPs to its employees during the year post necessary approvals as disclosed with SEBI. The ESOPs will vest over a period of 3 years. Accordingly, the company has recorded a net cost of Rs. 35.00 Lacs during the year ended March 31, 2023.
- 8. The Board of Directors of the Company at its meeting held on May 19, 2022, approved the Buyback of fully paid-up equity shares of face value of Rs. 5/- each from its shareholders / beneficial owners (Other than those who are promoters, members of the promoter group or persons in control) from the open market through stock exchange mechanism for an aggregate amount not exceeding Rs. 1,000 Lacs (Indian Rupees One Thousand Lacs only).

The buyback started on May 27, 2022, and was concluded on July 29, 2022. The Company completed the buyback of 797,200 Equity shares at an average price of Rs 125.42.

The buyback tax and other related expenses of buyback have been adjusted against the Other Equity as per applicable sections of the Company's Act 2013.

- 9. The Board of Directors of the Company at its meeting held on November 02, 2022, had approved and recommended a Bonus Issue of Equity Shares in the Ratio of 1:1 i.e. 1 (one) Equity Share of Rs. 5/- (Rs. Five only) each be issued for every 1 (one) existing Equity Share of Rs. 5/- (Rs. Five only) each held by the Shareholders of the Company, as on the Record Date.
  - a. The Company has increased its Authorized Share capital from Rs. 2,728 Lacs consisting of 54,560,000 Equity Shares of Rs. 5 each to Rs. 4,000 Lacs consisting of 80,000,000 Equity Shares of Rs. 5 each.
  - The Shareholders of the Company approved the issue of Bonus Equity Shares via Postal Ballot on December 04, 2022.
  - c. On December 19, 2022, the management committee allotted 27,534,156 equity shares of face value Rs 5 each as bonus shares in proportion of one bonus equity share of face value Rs. 5 each for every one equity share of face value of Rs 5 each held on record date. The Bonus Shares were listed on BSE Limited and National Stock Exchange of India Limited w.e.f. December 30, 2022.
  - Earnings Per Share have been adjusted for all the respective periods as increased for issuance of bonus shares.
- 10. Figures for the previous period/year have been regrouped / reclassified wherever necessary to conform to the current period's/year's classification.

For and on behalf of the Board

Place: New Delhi

Date: May 10, 2023

Nikhil Mahajan

Executive Director and

Group CEO Enterprise Business



Walker Chandiok & Co LLP

21<sup>st</sup> Floor, DLF Square Jacaranda Marg, DLF Phase II Gurugram – 122 002 India

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Independent Auditor's Report on Consolidated Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended).

To the Board of Directors of CL Educate Limited

#### Opinion

- 1. We have audited the accompanying consolidated annual financial results ('the Statement') of CL Educate Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group'), and its associate for the year ended 31 March 2023, attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) ('Listing Regulations').
- 2. In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of other auditors on separate audited financial statements of the subsidiaries, as referred to in paragraph 14 below, the Statement:
  - (i) includes the annual financial results of the entities listed in Annexure 1;
  - (ii) presents financial results in accordance with the requirements of Regulation 33 of the Listing Regulations;
  - (iii) gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') prescribed under section 133 of the Companies Act, 2013 ('the Act') read with the Companies (Indian Accounting Standards) Rules, 2015, and other accounting principles generally accepted in India, of the consolidated net profit after tax and other comprehensive income and other financial information of the Group and its associate for the year ended 31 March 2023.

### **Basis for Opinion**

3. We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Statement section of our report. We are independent of the Group and its associate and, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('the ICAI') together with the ethical requirements that are relevant to our audit of the financial results under the provisions of the Act, and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us together with the audit evidence obtained by the other auditors in terms of their reports referred to in paragraph 14 of the Other Matter section below, is sufficient and appropriate to provide a basis for our opinion.

Independent Auditor's Report on Consolidated Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

#### **Emphasis of Matter**

- 4. We draw attention to Note 5 of the consolidated financial results in respect of the scheme of arrangement ('the Scheme') under sections 230 to 232 of the Companies Act, 2013 between the Company and five of its wholly-owned Indian subsidiaries approved by the National Company Law Tribunal, Chandigarh Bench, vide its order date 7 February 2022, as per which such wholly-owned subsidiaries have been merged with the Company, on a going concern basis, with effect from the appointed date of 1 April 2019. The Scheme was given effect in the previous year ending 31 March 2022 in accordance with the accounting treatment prescribed therein which however was not in accordance with Appendix C to the Indian Accounting Standard 103, Business Combinations prescribed under Section 133 of the Companies Act, 2013, read with relevant rules and interpretations issued thereunder, as further described in the aforesaid note.
- 5. Refer note 8 of the consolidated financial results which describes the Group has receivables from Nalanda Foundation amounting to Rs. 525 lacs which are long outstanding. Based on legal advice and its assessment of the merits of the case, the management is of the view that the aforesaid receivable balances are good and recoverable and hence, no adjustment is required in the Consolidated financial statements as at 31 March 2023.

Our Opinion is not modified in respect of the above matters.

#### Responsibilities of Management and Those Charged with Governance for the Statement

- 6. The Statement, which is the responsibility of the Holding Company's management and has been approved by the Holding Company's Board of Directors, has been prepared on the basis of the consolidated annual financial statements. The Holding Company's Board of Directors is responsible for the preparation and presentation of the Statement that gives a true and fair view of the consolidated net profit or loss and other comprehensive income, and other financial information of the Group including its associate in accordance with the Ind AS prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015 and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Holding Company's Board of Directors is also responsible for ensuring accuracy of records including financial information considered necessary for the preparation of the Statement. Further, in terms of the provisions of the Act, the respective Board of Directors of the companies included in the Group and its associate covered under the Act, are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act, for safeguarding of the assets of the Group, and its associate, and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively, for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial results, that give a true and fair view and are free from material misstatement, whether due to fraud or error. These financial results have been used for the purpose of preparation of the Statement by the Directors of the Holding Company, as aforesaid.
- 7. In preparing the Statement, the respective Board of Directors of the companies included in the Group and of its associate, are responsible for assessing the ability of the Group and of its associate and, to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the respective Board of Directors/management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.
- 8. The respective Board of Directors of the companies included in the Group and of its associate are responsible for overseeing the financial reporting process of the companies included in the Group and of its associate.



Independent Auditor's Report on Consolidated Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

#### Auditor's Responsibilities for the Audit of the Statement

- 9. Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Act will always detect a material misstatement, when it exists. Misstatements can arise from fraud or error, and are considered material if, individually, or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Statement.
- 10. As part of an audit in accordance with the Standards on Auditing specified under section 143(10) of the Act, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
  - Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
  - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
    are appropriate in the circumstances. Under section 143(3) (i) of the Act, we are also responsible for
    expressing our opinion on whether the Holding Company has adequate internal financial controls with
    reference to financial statements in place and the operating effectiveness of such controls.
  - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
  - Conclude on the appropriateness of Board of Directors's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its associate and, to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its associate and to cease to continue as a going concern.
  - Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represents the underlying transactions and events in a manner that achieves fair presentation.
  - Obtain sufficient appropriate audit evidence regarding the financial results of the entities within the Group, and its associate, to express an opinion on the Statement. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the Statement, of which we are the independent auditors. For the other entities included in the Statement, which have been audited by the other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.
- 11. We communicate with those charged with governance of the Holding Company and such other entities included in the Statement, of which we are the independent auditors, regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Independent Auditor's Report on Consolidated Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

- 12. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
- 13. We also performed procedures in accordance with SEBI Circular CIR/CFD/CMD1/44/2019 dated 29 March 2019, issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

#### Other Matters

14. We did not audit the annual financial results of six subsidiaries (including three step down subsidiaries) included in the Statement, whose financial information reflects total assets of ₹ 4,454.50 Lakhs as at 31 March 2023, total revenues of ₹ 2,532.86 Lakhs, total net profit after tax of ₹ 185.53 Lakhs total comprehensive income of ₹ 387.19 Lakhs, and cash flows (net) of ₹ 393.28 Lakhs for the year ended on that date, as considered in the Statement. whose audit reports have been furnished to us by the management, and our opinion in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the audit reports of such other auditors, and the procedures performed by us as stated in paragraph 13 above.

Our opinion is not modified in respect of this matter with respect to our reliance on the work done by and the reports of the other auditors.

15. The Statement includes the Group's share of net loss after tax of ₹ 40.16 Lakhs, and total comprehensive Loss of ₹ 40.16 Lakhs for the year ended 31 March 2023 in respect of one associate based on their annual financial results, which have not been reviewed/audited by their auditors. These financial results have been furnished to us by the Holding Company's management. Our opinion, in so far as it relates to the amounts and disclosures included in respect of aforesaid, associate, is based solely on such unaudited financial statements. In our opinion, and according to the information and explanations given to us by the management, these financial results are not material to the Group.

Our opinion is not modified in respect of this matter with respect to our reliance on the financial results certified by the Board of Directors.

16. The Statement includes the consolidated financial results for the quarter ended 31 March 2023, being the balancing figures between the audited consolidated figures in respect of the full financial year and the published audited year-to-date consolidated figures up to the third quarter of the current financial year, which were subject to limited review by us.

For Walker Chandiok & Co LLP

**Chartered Accountants** 

Firm Registration, No.: 001076N/N500013

Neeraj Goel

Partner

Membership No. 099514 UDIN: 23099514BGSCMZ7397

Place: New Delhi Date: 10 May 2023

Independent Auditor's Report on Consolidated Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

### Annexure 1

### List of entities included in the Statement

### **Holding Company**

1. CL Educate Limited

#### **Subsidiaries**

- 1. Career Launcher Infrastructure Private Limited
- 2. Carrer Launcher Private Limited
- 3. Ice Gate Educational Institute Private Limited
- 4. Kestone CL Asia Hub Pte. Limited
- 5. Kestone CL US Limited (step down subsidiary)
- 6. CL Educate (Africa) Limited (step down subsidiary)
- 7. PT. Kestone CLE Indonesia (step down subsidiary)

#### **Associate**

1. Threesixtyone Degree Minds Consulting Private Limited



CL Educate Limited
CIN No:- L74899HR1996PLC076897
Registered Office: Plot No. 9A, Sector 27A, Mathura Road, Faridabad, Haryana, India -121003
Corporate Office: A-45, First Floor, Mohan Co-operative Industrial Estate, New Delhi -110044

STATEMENT OF AUDITED CONSOLIDATED ASSETS AND LIABILITIES AS AT MARCH 31, 2023

(Rs.	

	Particulars	As at March 31, 2023 Audited	(Rs. In lac As at March 31, 2022 Audited
Α	ASSETS		
1	Non-current assets		
	Property, plant and equipment	542.05	507.5
	Righ-of-use assets	524.80	424.7
	Investment property	282.66	288.4
	Goodwill	715.43	1,008.8
	Other intangible assets	4,640.33	3,491.9
	Intangibles under development	548.11	387.5
	Investments in associates accounted using equity method	707.42	747.5
	Financial assets		
	(i) Investments	60.00	628.7
	(ii) Other financial assets	4,609.88	439.7
	Non-current tax assets (net)	1,981.75	1,503.
	Deferred tax assets (net)	1,871.00	1,191.
	Other non-current assets	25.50	118.6
	Total non-current assets	16,508.93	10 720 6
2	Current assets	10,508.93	10,738.6
	Inventories		
		1,215.88	1,417.1
	Financial assets	1	
	(i) Investments (ii) Trade receivables	2 000 10	3,986.9
	(ii) Cash and cash equivalents	6,963.49	4,994.5
	(iv) Bank balances other than (iii) above	2,500.84 3,865.78	1,519. 584.
	(v) Loans	94.77	1,301.0
	(vi) Other financial assets	1,464.08	2,075.
	Other current assets	3,345.68	2,901.2
	TARISMENT		
	Total current assets	19,450.52	18,779.5
	Disposal group - Assets held for sale	1,323,40	5,259.8
	Total assets	37,282.85	34,778.0
	i i		
В	EQUITY AND LIABILITIES		
1	Equity		
	Equity share capital	2,753,42	1,416.5
	Equity attributable to the share holders of the Company	24,723.69	24,747.6
	Total equity	27,477.11	26,164.2
2	Non-controlling interest	1.27	(0.7
3	Non-current liabilities		
	Financial liabilities		
	(i) Borrowings	69.52	292.3
	(ia) Lease liabilities	336.24	352.4
	Provisions	563.22	496.7
	Other non-current liabilities	187.75	197.4
	Total non-current liabilities	1,156.73	1,338.9
4	Current liabilities	ajasoir 3	4,550.9
	Financial liabilities		
	(i) Borrowings	075.45	
	(ia) Lease liabilities	975.45	1,404.9
	(ii) Trade payables	285.07	163.1
		-1	
_	- total outstanding dues of micro and small enterprises; and	155.71	66.5
	- total outstanding dues of creditors other than micro and small enterprises	3,883.89	2,778.5
	(iii) Other financial liabilities	912.04	712.6
	Other current liabilities	2,316.16	2,069.9
	Provisions	70.16	62.3
	Current tax liabilities (net)	49.26	17.5
	Total current liabilities	8,647.74	7,275.6
	Total current liabilities	0,047.74	1,275.0





CL Educate Limited
CIN No:- L74899HR1996PLC076897
Registered Office: Plot No. 9A, Sector 27A, Mathura Road, Faridabad, Haryana, India -121003
Corporate Office: A-45, First Floor, Mohan Co-operative Industrial Estate, New Delhi -110044

AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2023

9-13		(Rs.in lacs, except per share of For the quarter ended For the year ended				
		March 31, 2023	December 31, 2022	March 31, 2022	March 31, 2023	March 31, 2022 Audited
	Particulars	Audited (Refer no 3)	Unaudited	Audited (Refer no 3)	Audited	
	Income					
I	Revenue from operations	6,749.59	6,464.25	5,392.82	29,131.39	20,917.05
II	Other income	102.58	214,74	352.17	640.07	870.29
ш	Total income (I+II)	6,852.17	6,678.99	5,744.99	29,771.46	21,787.34
IV	Expenses					
	(a) Cost of material consumed	156.76	158.82	113.59	753.10	477.44
	(b) Purchases of stock-in-trade	11.60	16.94	5.39	35.49	24.11
	(c) Changes in inventories of finished goods, stock-in -trade and work-in-progress	123.58	(16,02)	46,46	234.47	(60.64
	(d) Employee benefits expense	1,210.70	1,119.48	896.11	4,655.97	3,720.73
	(e) Finance costs	25.94	23.32	41.60	160.40	352,25
	(f) Depreciation and amortization expense	356,41	305.89	161.81	1,116.53	806.99
	(g) Service delivery expenses	3,493.21	3,476,60	2,991.02	15,819.20	10,857.32
	(h) Sales and marketing expenses	582.44	444,45	342,79	2,103.54	1,303,29
	(i) Other expenses	734.06	673.97	587.08	2,961.84	2,545.49
	Total expenses (IV)	6,694.70	6,203.45	5,185.85	27,840,52	20,026,98
V	Profit before exceptional items and tax (III-IV)	157.47	475.54	559.14	1,930.94	1,760.36
VI	Exceptional items (refer note 6)	(618.83)	(578.89)	(	(15,65)	
VII	Profit/ (loss) before share of profit/(loss) of equity accounted investees and tax (V+VI)	(461,36)	(103.35)	559.14	1,915.29	1,760.36
	Share of loss of equity accounted investees	(29.51)	(5,29)	(33,33)	(40.16)	(37.59
VIII	Profit/ (loss) before tax	(490.87)	(108.64)	525.81	1,875.13	1,722.77
	Tax expense	(709.75)	(516,18)	59.00	(379,27)	342.90
TV	Tax expense	(709.75)		59.00		
X	Profit/ (loss) for the period/ year from continuing operations (VIII-IX)	218.88	407.54	466.81	2,254.40	1,379.87
	Profit/(loss) for the period/ year from discontinued operations	(0.03)	(0.16)	(0.13)	(1.01)	(0.81
	Tax expenses of discontinued operations		11 12			
	Profit /(loss) for the period/ year from discontinued operations (after tax)	(0.03)	(0.16)	(0.13)	(1.01)	(0.81)
XI	Net Profit for the period/ year	218.85	407.38	466.68	2,253.39	1,379.06
XII	Profit/(loss) from continuing operations for the period/ year attributable to					
	(a) Owners of the Company	217.43	401.45	456.12	2,252.36	1,393.13
	(b) Non-controlling interest	1.45	6.09	10,69	2.03	(13,26
XIII	Profit/(loss) from discontinued operations for the period/ year attributable to					
	(a) Owners of the Company	(0.03)	(0.16)	(0.13)	(1.01)	(0.81
	(b) Non-controlling interest					
XIV	Other Comprehensive Income		<u> </u>			
	A (i) Items that will not be reclassified to profit or loss	(18.89)	7,80	15.71	4.34	32.60
_	(ii) Income tax relating to items that will not be reclassified to profit or loss	4.88	(2.04)	(4.18)	(1.19)	(8.53
	B. (i) Items that will be reclassified to profit or loss - Exchange differences on translation of foreign operations	5.64	107.56	48.88	199.02	54.81
	Total Other Comprehensive Income	(8.37)	113,32	60.41	202.16	78.88
	Other comprehensive income for the period/ year attributable to					
	(a) Owners of the Company	(8.37)	113.32	60.41	202.16	78.88
	(b) Non-controlling interest		190		:41	
XV	Total Comprehensive Income for the period/ year	210.48	520.70	527.09	2,455.55	1,457.94
	Total comprehensive income for the period/ year attributable to					
	(a) Owners of the Company	209.03	514.61	516.40	2,453.52	1,471.20
	(b) Non-controlling interest	1.45	6.09	10,69	2.03	(13.26
XVI	Paid-up Equity Share Capital (face value of Rs. 5 each)	2,753.42	2,753.42	1,416.57	2,753,42	1,416.57
	Other equity				24,723.69	24,747.68
KVIII	Earnings per equity share (for continuing operation)*:					
	(a) Basic	0.40	0.74	0.84	4.08	2.47
	(b) Diluted	0.40	0.74	0.84	4.08	2.47
XIX	Earnings per equity share (for discontinued operation)*:	100000			-	
	(a) Basic	_**	_***	.**	.**	.**
	(b) Diluted			.44	.**	

<sup>(</sup>b) Diluted
\*Earning per equity share for the quarters ended have not been annualised
\*\* Rounded off to nil

CHANDION & PRED ACCOUNT Will Mahaja



# **CL Educate Limited**

CIN No:- L74899HR1996PLC076897

Registered Office: Plot No. 9A, Sector 27A, Mathura Road, Faridabad, Haryana, India -121003 Corporate Office: A-45, First Floor, Mohan Co-operative Industrial Estate, New Delhi -110044

## AUDITED CONSOLIDATED STATEMENT OF CASH FLOW FOR YEAR ENDED MARCH 31, 2023

		Year ended	(Rs. In lace	
	Particulars	March 31, 2023	March 31, 2022	
_		Audited	Audited	
	Cash flow from Operating Activities	Addited	Auditeu	
	Net Profit before tax from :			
	Continuing operations	1,875.13	1,722.7	
	Discontinued operations	(1.01)	(0.8	
	Profit before income tax including discontinued operation	1,874.12	1,721.9	
	and the same same same same same same same sam	1,074.12	1,721.9	
	Adjustment for:			
	Depreciation and amortisation expense	1,116.53	806.9	
	Gain on sale of property, plant and equipment	(2,439.80)	(164.3	
	Loans and advances written off	1,214.60	*	
	Loss on sale of investments	568.69	9	
	Property, plant and equipment discraded	14.99		
	Receivable written off	361.18	9	
	Impairment of goodwill	296.00		
	Provision for slow-moving inventory	10.00	5.5	
	Finance costs	160.40	352.2	
	Share of loss in associate	40.16	37.5	
	Advances written off	18.65	47.1	
	Rental income on investment property	(18.00)	(9.6	
	Employee share-based payment expense	76.85		
	Liabilities no longer required written back	(90,35)	(214.8	
	Unwinding of interest on security deposits	(16.81)	(18.1	
	Unrealised foreign exchange gain (net)	(45.04)	(18.4	
	Gain on sale of investmnets in mutual funds	(91.30)	(133.5	
	Interest Income	(316.81)	(208.8	
	Finance income on financial guarantees	(510.01)	(1.8	
	Gain on lease modification	1 9	(16.5)	
	Expected credit loss /Bad debts written off	497.51	220.54	
	Operating profit before working capital changes	3,231.57	2,405.85	
	Movements in working capital			
		92 500 500		
	- (Increase)/Decrease in trade receivables	(2,421.39)	50.9	
	- (Increase)/Decrease in inventories	191.31	(54.1)	
	- (Increase)/Decrease in loans	(8.29)	10.5	
	- (Increase)/Decrease in financial assets	415.96	(1,250.42	
	- (Increase) in current and non-current assets	(407.90)	(2.12	
	- Decrease in other current and non-current liabilities	326.91	568.37	
	- Increase in trade payables	1,194.54	364.91	
	- Increase/(Decrease) in provisions	74.29	(42.39	
	- Increase in current and non-current financial liabilities	539.33	627.66	
	Cash flow generated from operations	3,136.33	2,679.17	
	Add: Income tax refunds/(tax paid)	(704.84)	659.92	
	Net Cash flow generated from Operating Activities (A)	2,431.49	3,339.09	
	Cash flow from Investing Activities			
	Purchase of property, plant and equipment and intangible assets (including payable	(2,828.25)	/2/007/02	
	towards property, plant and equipment )	(2,020.23)	(2,097.03	
	Proceeds from sale of property, plant and equipment	6,836.71	1.476.40	
	Purchase of investments in subsidiaries and associates		1,476.40	
	Sale of investments in mutual funds	(2.54)	(40.01	
	Investments in bank deposits	4,077.80	350	
	Maturity of bank deposits	(8,846.14)	(300.16	
	Interest received	1,394.56	675.51	
		113.18	210.57	
	Rental income on investment property	18.00	9.60	
	Net Cash generated from/(used in) Investing Activities (B)	763.31	(65.12	



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## CL Educate Limited

### CIN No:- L74899HR1996PLC076897

Registered Office: Plot No. 9A, Sector 27A, Mathura Road, Faridabad, Haryana, India -121003 Corporate Office: A-45, First Floor, Mohan Co-operative Industrial Estate, New Delhi -110044

### AUDITED CONSOLIDATED STATEMENT OF CASH FLOW FOR YEAR ENDED MARCH 31, 2023

(Rs. In lacs)

	Particulars	Year ended	Year ended	
	Farticulars	March 31, 2023	March 31, 2022	
		Audited	Audited	
	Continued from previous page			
c.	Cash Flow from Financing Activities			
	Repayment of borrowings (net)	(672,67)	(2,592.32)	
	Loan taken from related party	20.31	•	
	Buy back of equity shares	(960.01)		
	Buy back tax paid	(202.03)	•	
	Payment of lease liabilities	(289.48)	(532.45)	
	Interest paid	(109.12)	(355.59)	
	Net Cash (used in) Financing Activities (C)	(2,212.99)	(3,480.36)	
	Net increse / (decrease) in Cash and Cash Equivalents (A+B+C)	981.81	(206.39)	
	Balance at the beginning of the year			
	Cash and cash equivalents at the beginning of the year	1,519.03	1,725.42	
	Balance at the end of the year	2,500.84	1,519.03	
	Components of cash and cash equivalents			
	Balances with banks			
	- on current account	2,249.37	1,372.98	
	Cheques on hand	2	2.70	
	Cash on hand	251.47	143.35	
		2,500.84	1,519.03	



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CL Educate Limited
CIN No:- L74899HR19969LC076897
Registered Office: Plot No. 9A, Sector 27A, Mathura Road, Faridabad, Haryana, India -121003
Corporate Office: A-45, First Floor, Mohan Co-operative Industrial Estate, New Delhi -110044

# AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2023 CONSOLIDATED SEGMENT REVENUE, RESULT, ASSETS AND LIABILITIES

		For the Quarter Ended		For the Ye	ar Ended
Maria de la companya della companya	March 31, 2023	December 31, 2022	March 31, 2022	March 31, 2023 Audited	March 31, 2022 Audited
Particulars	Audited (Refer Note 3)	Unaudited	Audited (Refer Note 3)		
Segment Revenue			W B		
EdTech	4,113,95	3,718.48	3,739.70	17,595.60	13,103.67
MarTech	2,635,64	2,745.77	1,653.12	11,535.79	7,813,38
Others					
Total	6,749,59	6,464.25	5,392.82	29,131.39	20,917.05
Segment Result - Continuing					
EdTech	404,56	543.93	638.38	2,752.84	2,264.21
MarTech	229,99	234.61	24.23	696.31	511.35
Others	(24.78)	(35,97)	(38,68)	(134,62)	(112.14
Total	609.77	742.57	623.93	3,314.53	2,663.42
1,550	005177	7-42.07	V23.33	5,52,1155	2,000,72
Less: Unallocated expenses	528,94	458.45	375.36	1,863,26	1,421,10
Operating Profit	80.83	284.12	248.57	1,451.27	1,242.32
Add: Other income	102.58	214.74	352.17	640.07	870.29
Less: Finance costs	25.94	23.32	41,60	160,40	352.25
Profit before exceptional items	157.47	475.54	559.14	1,930.94	1,760.36
Add : Exceptional items (refer note 6)	(618.83)	(578,89)	303.44	(15,65)	1,700.30
Profit/(loss) before share of profit/(loss) of equity accounted investees and tax	(461.36)	(103.35)	559.14	1,915.29	1,760,36
Share of profit/(loss) of associates accounted investees	(29.51)	(5.29)	(33.33)		
Profit/(loss) before tax				(40.16)	(37.59
	(490.87)	(108.64)	525.81	1,875.13	1,722.77
Tax expense	(709.75)	(516.18)	59.00	(379.27)	342.90
Profit from continuing operations	218.88	407.54	466.81	2,254.40	1,379.87
Loss from discontinued operations (after tax)	(0.03)	(0.16)	(0.13)	(1,01)	(0.81
Profit including discontinued operations	218,85	407.38	466.68	2,253,39	1,379.06
Other Comprehensive Income	(8.37)	113.32	60.41	202.16	78.88
Total Comprehensive Income	210.48	520.70	527.09	2,455.55	1,457.94
(Comprising Profit/(loss) and Other comprehensive Income)	74554114				
Segment Assets	1000400				
EdTech	12,017.66	11,925,71	11,026.28	12,017.66	11,026,28
MarTech	7,458.35	6,741.41	4,555.64	7,458,35	4,555.64
Others	320.56	365,83	469.63	320,56	469,63
Unallocated	17,486,28	17,446,13	18,726,51	17,486,28	18,726,51
Total	37,282.85	36,479.08	34,778.06	37,282.85	34,778.06
Segment Liabilities			**********		
EdTech	3,477.20	3,050.29	3,773.56	3,477.20	3,773.56
MarTech	4,646.11	4,268.30	2,318.76	4,646.11	2,318.76
Others	55.74	88.49	127.44	55.74	127.44
Unallocated	1,625,42	1,811.54	2,394.81	1,625.42	2,394.81
Total	9,804.47	9,218.62	8,614.57	9,804.47	8,614,57



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### Notes:

- The consolidated financial results of CL Educate Limited (the 'Company') for the quarter and year ended March 31, 2023, have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on May 10, 2023, and audited by statutory auditors of the Company.
- The above consolidated financial results have been prepared in accordance with the Indian Accounting Standards ('Ind-AS') as notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended), specified under section 133 of the Companies Act, 2013.
- 3. The Statutory Auditors have carried out the audit of the Consolidated results of the Group for the year ended March 31, 2023. There are no qualifications in the Auditor's report on these financial results. The figures for the quarter ended March 31, 2023, and March 31, 2022, are the balancing figures between the audited figures for the full financial year and the reviewed figures up to the nine months ended December 31, 2022, and December 31, 2021, respectively.
- 4. In accordance with Ind AS-108 "Operating Segments" and based on "Management Evaluation", the Chief Operating Decision Maker ("CODM) evaluates the Group's performance and allocates resources based on the analysis of various performance indicators of business segments. Accordingly, information has been presented along these business segments. The accounting principles used in preparation of consolidated financial results are consistently applied to compute the revenue and results of reportable segments.

The reportable segments represent:

- (i) EdTech: The Education segment of the Group comprising of business generated and serviced through educational services such as coaching, content and platform services.
- (ii) MarTech: The integrated solution driven services for corporates through Experiential marketing and Event management (physical and virtual events), Marcomm, Customized Engagement Programs (CEPs), transitioning business to metaverse, Manpower services and Sales management.
- (iii) Others: The discontinued K-12 business and scaled down vocational training business.
- 5. On 27 November 2018, the Holding Company had filed a Scheme of Amalgamation under sections 230 to 232 and other applicable provisions of the Companies Act, 2013 for the merger of five of its wholly owned Indian subsidiaries, with the Holding Company with an appointed date of 1 April 2019. The Holding Company received the requisite regulatory approvals, and the merger became effective on 05 March 2022 on filing the certified copies of the orders sanctioning the scheme with the National Company Law Tribunal. This transaction was accounted as per approved scheme of arrangement, however, the accounting prescribed in the approved scheme was not in accordance with the accounting treatment as per applicable Appendix C to Indian Accounting Standard (Ind AS) 103 prescribed under prescribed under Section 133 of the Companies Act, 2013, read with relevant rules and interpretations issued thereunder. The Holding Company followed basic principles of consolidation and performed line by line consolidation which resulted in recognition of amalgamation adjustment deficit account by Rs. 2,264.54 Lacs in the consolidated financial statements instead of goodwill for the same amount which existed in the consolidated financial statements of the Group as at 31 March 2021 in respect of the aforesaid wholly owned subsidiaries prior to such merger.



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6. Exceptional item for the year ended 31 March 2023 includes:

S No.	Particulars	Amount (In Rs. Lacs)
1.	Net Gain on sale of Asset – Greater NOIDA & Indore property	Rs. 2,424.81
2.	Write-Off Loan given to CLEF	(Rs. 1,214.60)
3.	Loss due to difference between Fair Value and Carrying value of Investment (B&S Strategy Services Pvt. Ltd.)*	(Rs. 568.69)
3a.	Net Write-Off of related receivables*	(Rs. 361.17)
4.	Impairment Loss related to Goodwill – ICE GATE Educational Institute Pvt. Ltd.	(Rs. 296.00)
	Total Exceptional Loss	(Rs. 15.65)

\*Although the company has prudently written off the amount, it does not relinquish its right to pursue legal action against B&S Strategy Services Pvt. Ltd

- 7. Career Launcher Infrastructure Private Limited ("CLIP"), a subsidiary, had categorized its Land and Building situated at Raipur & Indore as Disposal Group Assets held for sale in earlier year in line with the Company's long-term strategy to discontinue its K-12 business. The management has completed the sale of its Asset held for Sale at Indore. The transaction value of the sale is Rs. 1,750.00 Lacs. The Management is in active discussions with potential buyers actively searching for a potential buyer for the Other Asset as well. Considering the improved business environment post Covid 19, the management believes the sale is expected to complete within next one year and therefore, continues to disclose such Assets as "Disposal Group Assets held for sale" as on the reporting date in accordance with Ind AS-105 "Non-Current Assets held for Sale and Discontinued Operations".
- 8. There is a trade receivable due to Career Launcher Infrastructure Private Limited ("CLIP") from the Nalanda Foundation of Rs. 525 Lacs, who had licensed school infrastructure from CLIP in Indore and Raipur but failed to meet its payment obligations. Due to a considerable delay by the Nalanda Foundation in meetings its obligations, despite repeated reminders, CLIP has initiated legal proceedings against them for recovery of dues and return of assets, with the Honourable Delhi High Court. The Honourable Delhi High Court had instructed Nalanda Foundation to return the assets to CLIP and appointed an arbitrator to hear the dispute. The land assets were returned as per the order of the High Court. The hearings in the matter have been concluded and the order is reserved.
- 9. During the financial year ended March 31, 2023, the Company has granted a total of 129,828 ESOPs in the Parent entity to its employees and 1,942,500 ESOPs of the subsidiary based out of Singapore were given to the employees of the subsidiary. The ESOPs will vest over a period of 3 years. The Group recognized a total expense of Rs. 82.27 Lacs during the year ended March 31, 2023.
- 10. The Board of Directors of the Group at its meeting held on May 19, 2022, had approved the buyback of fully paid-up equity shares of face value of Rs. 5/- each from its shareholders / beneficial owners (Other than those who are promoters, members of the promoter group or persons in control) from the open market through stock exchange mechanism for an aggregate amount not exceeding Rs. 1,000 Lacs (Indian Rupees One Thousand Lacs only).

The buyback started on May 27, 2022, and was concluded on July 29, 2022. The Holding Company has completed the buyback of 797,200 Equity shares at an average price of Rs 125.42.

The buyback tax and other related expenses of buyback have been adjusted against the other equity as per applicable sections of the Company's Act 2013.

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- 11. The Board of Directors of the Company at its meeting held on November 02, 2022 had approved and recommended a Bonus Issue of Equity Shares in the Ratio of 1:1 i.e. 1 (one) Equity Share of Rs. 5/- (Rs. Five only) each be issued for every 1 (one) existing Equity Share of Rs. 5/- (Rs. Five only) each held by the Shareholders of the Company, as on the Record Date.
  - a. The Company has increased its Authorized Share capital from Rs. 2,728 Lacs consisting of 54,560,000 Equity Shares of Rs. 5 each to Rs. 4,000 Lacs consisting of 80,000,000 Equity Shares of Rs. 5 each.
  - b. The Shareholders of the Company approved the issue of Bonus Equity Shares via Postal Ballot on December 04, 2022.
  - c. On December 19, 2022, the management committee allotted 27,534,156 equity shares of face value Rs 5 each as bonus shares in proportion of one bonus equity share of face value Rs. 5 each for every one equity share of face value of Rs 5 each held on record date. The Bonus Shares were listed on BSE Limited and National Stock Exchange of India Limited w.e.f. December 30, 2022.
  - Earnings Per Share have been adjusted for all the respective periods as increased for issuance of bonus shares.
- 12. Figures for the previous period/year have been regrouped / reclassified wherever necessary to conform to the current period's/year's classification.

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For and on behalf of the Board

Place: New Delhi Date: May 10, 2023

\* CHAMOUR & COUNTY

Nikhil Mahajan

Executive Director and Group CEO Enterprise Business



# CL Educate Breaks Records: Reports highest-ever PAT (TCI) of ₹24.6 Cr Total revenue close to ₹300 Cr

**Delhi, May 10<sup>th</sup>, 2023:** CL Educate Ltd. (BSE: 540403), (NSE: CLEDUCATE), has reported its highest-ever PAT (TCI) of ₹24.6 crore for the year ended 31 March, 2023, as compared to ₹14.6 crore for the year ended 31 March, 2022. The Company has further reported a growth of 37% in its total revenue: from ₹217.9 crore for the year ended 31 March, 2022 to ₹297.7 crore for the year ended 31 March, 2023.

The Company has achieved its goal of being a net-debt free company; and has accumulated net cash of ₹100 crore till the period ended 31 March, 2023.

Review of consolidated financial performance for the year ended 31 March, 2023:

- Revenue grew 37% to ₹297.7 crore for the year ended 31 March 2023, as compared to ₹217.7 crore for the year ended 31 March, 2022.
- EBITDA grew by 10% to ₹32.0 crore—with the margin at 10.8%—for the year ended 31 March, 2023, as compared to ₹29.2 crore for the year ended 31 March, 2022.
- The Company reported a PAT (Total Comprehensive Income) of ₹24.6 crore for the year ended 31 March, 2023, as compared to ₹14.6 crore for the year ended 31 March, 2022.

# Q4 Current Year vs Q4 Last Year:

- Revenue grew by 23% to ₹70.8 crore for the quarter ended 31 March, 2023 as compared to ₹57.4 crore for the quarter ended 31 March, 2022.
- With physical events recommencing in the MarTech segment, physical centers having re-opened in the EdTech segment, and its strategy to increase market share in new segments (CUET & Student Mobility), the Company has increased its marketing, manpower, and technology expenses. As a result, the Company recorded an EBITDA of ₹5.3 crore for the quarter ended 31 March, 2023 as compared to ₹7.6 crore for the quarter ended 31 March, 2022.



Commenting on the figures, Mr. Arjun Wadhwa, CFO, CL Educate said: "We are extremely pleased with our strong financial performance for the fiscal year 2022-23, marking the highest-ever PAT. Our unwavering focus on strategic growth, market expansion, and operational efficiency has enabled us to achieve this, despite a return to a hybrid model from a pure-online play, whilst investing heavily in product, people, technology, and marketing. With new segments across our EdTech and MarTech businesses already driving growth, we are confident in our ability to maintain the growth momentum and create lasting value for our stakeholders."

#### **About CL Educate**

CL Educate Ltd., a technology-driven and well-diversified company in the EdTech and MarTech sectors, was listed on BSE and NSE of India in 2017. As a market leader, CL Educate has established a strong presence in both consumer and enterprise-focused businesses by offering a range of products and services through physical and digital delivery channels. Since its inception in 1996, the company has expanded its operations to include test preparation and training services, content development and publishing, integrated business solutions, marketing and sales services for corporates, as well as comprehensive solutions for educational institutions. Guided by a team of accomplished professionals, including IIT-IIM alumni, CL Educate has grown from a single MBA Test-prep center to a nationwide conglomerate over its 27-year history. The company's asset-light, technology-enabled approach has allowed it to effectively leverage synergies among its various businesses. For more information, visit <a href="https://www.cleducate.com">www.cleducate.com</a>

For more information, regarding CL Educate you can visit our corporate website:

Annual Report | Financial Statements | Quarterly Results | Telegram Channel

### For further information, please contact:

Amit Kanabar

Sr. Manager – Finance & Investor Relations

CL Educate Ltd.

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Email: amit.kanabar@careerlauncher.com

Note: Except for the historical information and discussion contained herein, statements included in this release may constitute forward looking statements. These statements involve several risks and uncertainties that could cause actual results to differ materially from those that be projected by these forward-looking statements. These risks and uncertainties include, but not limited to such factors as competition, growth, pricing environment, recruitment and retention, technology, wage inflation, law and regulatory policies etc. Such risks and uncertainties are detailed in the Annual Report of the company which is available on the website <a href="www.cleducate.com">www.cleducate.com</a>. CL Educate Ltd. undertakes no obligation to update forward looking statements to reflect events or circumstances after the date thereof. The figures have been rounded at places.

NEW DEL 110044



To Department of Corporate Services, **BSE** Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001

To Listing Department, National Stock Exchange of India Limited C-1, G-Block, Bandra-Kurla Complex Bandra, (E), Mumbai - 400 051

Scrip Code: 540403, Scrip Symbol: CLEDUCATE ISIN: INE201M01029

Sub: Declaration pursuant to Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Ma'am/Sir(s),

Pursuant to the provisions of Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, amended by SEBI Notification No. SEBI/LAD-NRO/GN/2016-17/001 dated May 25, 2016 & SEBI Circular No. CIR/CFD/CMD/56/2016 dated May 27, 2016, we hereby confirm that the Audit Reports issued by M/s Walker Chandiok & Co. LLP, Chartered Accountants, New Delhi (FRN: 001076N/N500013) on the Audited Financial Results (Standalone and Consolidated) for the financial year ended March 31, 2023, are with Unmodified opinion.

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Kindly take the above on record.

Thanking You

For CL Educate Limited

Arjun Wadhwa **Chief Financial Officer** 

Place: New Delhi Date: May 10, 2023