

To Listing Department, National Stock Exchange of India Limited C-1, G-Block, Bandra-Kurla Complex Bandra, (E), Mumbai – 400 0051

Sub: Compliance under Regulation 33 of SEBI (Listing Obligations and Disclosure

Requirements) Regulations, 2015

Ref: Your e-mail dated June 07, 2017

Scrip Code: 540403, Scrip Symbol: CLEDUCATE

Dear Madam/Sir(s)

This has reference to your e-mail dated June 07, 2017 regarding the captioned subject.

We had uploaded the financial results for public dissemination under the following heads on NEAP website:

- 1. **Quick Results- Non Banking**: Uploaded the scanned copy of the Financial Results on the NEAPS website on May 29, 2017.
- 2. **Full Results- Non Banking**: Uploaded the Financial information in excel format provided on the NEAPS website on May 29, 2017.

We hereby upload Financial Results (Standalone and Consolidated) for the year ended March 31, 2017, in the revised format as per Schedule III of the Companies Act 2013.

Please note that there have been no change in the figures and the change is merely limited to the format as per Schedule III of the Companies Act 2013. It was inadvertently omitted to be filed in the format as per Schedule III of the Companies Act 2013.

Kindly take the above on record.

The information is also available on the website of the Company (www.cleducate.com).

Thanking You

For CL Educate Limited

Rachna Sharma

Company Secretary & Compliance Officer

M. No:- A17780

Place: New Delhi Date: June 30, 2017



To Department of Corporate Services, BSE Limited Phiroj Jeejibhoy Towers, Dalal Street, Mumbai – 400 001 To Listing Department, National Stock Exchange of India Limited C-1, G-Block, Bandra-Kurla Complex Bandra, (E), Mumbai – 400 0051

Scrip Code: 540403, Scrip Symbol: CLEDUCATE

Sub: Declaration pursuant to Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Madam/Sir(s)

Pursuant to the provisions of Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, amended by SEBI Notification No. SEBI/LAD-NRO/GN/2016-17/001 dated May 25, 2016 & SEBI Circular No. CIR/CFD/CMD/56/2016 dated May 27, 2016, we hereby confirm that Audit Report issued by M/s Haribhakti & Co. LLP, Chartered Accountants, New Delhi on the Audited Financial Results (Standalone and Consolidated) for the quarter/year ended March 31, 2017, are with Un-modified opinion.

Kindly take the above on record.

Thanking You

For CL Educate Limited

Vice Chairman and Managing Director

DIN:- 00033548

Chartered Accountants

Auditor's Report on Annual Standalone Financial Results of the Company

[Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements)

Regulations, 2015]

To
The Board of Directors
CL Educate Limited
New Delhi

- 1. We have audited the accompanying Statement of Annual Standalone Financial Results of CL Educate Limited ('the Company') for the year ended March 31, 2017 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. This Statement has been prepared on the basis of the annual financial statements. Our responsibility is to express an opinion on this statement, based on our audit of such annual financial statements, which have been prepared in accordance with the Accounting Standards specified under Section 133 of the Companies Act, 2013 ('the Act') read with Rule 7 of the Companies (Account) Rules, 2014 and other accounting principles generally accepted in India.
- 2. We conducted our audit of the Statement in accordance with the Standard on Auditing specified under Section 143(10) of the Act. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed in the Statement. An audit also includes assessing the accounting principles used and significant estimates made by management.
- 3. We believe that the audit evidences obtained by us is sufficient and appropriate to provide a reasonable basis for our opinion on the Statement.
- 4. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
 - (i) is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; and
 - (ii) gives a true and fair view of the net profit and other financial information of the Company for the year ended March 31, 2017.



Chartered Accountants

5. The Statement includes the results for the Quarters ended March 31, 2017 and Quarter ended March 31, 2016, being the balancing figures between audited figures in respect of full financial year and the year-to-date figures up to the third quarter of the respective financial years as certified by the management. Further, the results for the quarter ended December 31, 2016 is as certified by the management. The said interim financial statements were not subjected to our audit or review.

For Haribhakti & Co. LLP

Chartered Accountants

ICAI Firm Registration No. 103523W/W100048

(Raj Kumar Agarwal)

Partner

Membership No.: 074715

CL Educate Limited CIN No:- U74899DL1996PLC078481

Registered Office: A-41, Espire Building, Lower Ground Floor, Mohan Cooperative Industrial Area, Main Mathura Road, Delhi 110044

Standalone Audited Financial Results For the Quarter/Year ended March 31, 2017

(Amount in Rs.)

S.No.	Particulars		Quarter ended		Year ended		
		Unaudited	Unaudited	Unaudited	Audited	Audited	
		March 31, 2017	December 31, 2016	March 31, 2016	March 31, 2017	March 31, 2016	
1	Income				•		
(a)	Revenue from operations	373,328,455	264,625,451	405,380,530	1,478,359,741	1,643,539,54	
(b)	Other income	18,407,437	16,814,546	35,420,515	84,941,749	85,974,00	
	Total Income	391,735,892	281,439,997	440,801,045	1,563,301,490	1,729,513,55	
2	Expenses						
(a)	Purchases of traded goods	41,947,406	11,949,928	42,109,204	121,891,582	153,740,16	
(b)	Changes in inventories of finished goods, work-in- progress and stock-in-trade	(7,482,229)	1,981,010	2,376,107	(6,595,954)	2,787,54	
(c)	Cost of Services	156,180,513	117,525,028	161,613,334	625,795,812	719,136,27	
(e)	Employee benefit expenses	55,577,129	58,853,467	59,325,799	240,453,373	248,005,32	
(f)	Finance costs	14,942,092	14,203,355	16,352,914	52,507,738	51,817,10	
(g)	Depreciation and amortisation expenses	12,515,050	12,113,592	15,120,089	47,885,988	62,195,28	
(h)	Other expenses	84,892,292	92,604,883	104,355,375	373,784,395	427,243,12	
	Total expenses	358,572,253	309,231,263	401,252,822	1,455,722,934	1,664,924,80	
3	Profit/(Loss) before tax (1-2)	33,163,639	(27,791,266)	39,548,223	107,578,556	64,588,75	
4	Tax expense	10,401,911	(8,988,566)	12,408,680	35,139,206	20,421,64	
	- Current tax including for earlier years (net)	7,805,898	(10,803,898)	14,096,397	28,270,000	23,737,00	
	- Deferred tax charge/(credit)	2,596,013	1,815,332	(1,687,717)	6,869,206	(3,315,35	
5	Net Profit/(Loss) after tax (3-4)	22,761,728	(18,802,700)	27,139,543	72,439,350	44,167,10	
6	Paid up Equity share capital (Face Value Rs. 10 each)	141,632,780	119,831,590	119,395,880	141,632,780	119,395,88	
7	Reserve excluding revaluation reserves (As per Balance Sheet of previous accounting year)	3,477,653,309	2,456,570,851	2,442,117,297	3,477,653,309	2,442,117,29	
8	Earnings Per Share (not annualized)						
	(a) Basic	1.90	(1.57)	2.30	6.05	3.7	
	(b) Diluted	1.90	(1.57)	2.29	6.05	3.7	



Jours of *

CIN No:- U74899DL1996PLC078481

Registered Office: A-41, Espire Building, Lower ground Floor, Mohan Cooperative Industrial Area, Main Mathura Road, Delhi-110044

Standalone Statement of Assets & Liabilites (Balance Sheet) as at March 31, 2017

(Amount in Rs.)

		(Amount in Rs.)			
Particulars	As at	As at			
	March 31, 2017 Audited	March 31, 2016 Audited			
A EQUITY AND LIABILITIES	Addited	Addited			
1 Shareholders' funds					
(a) Share Capital	141,632,780	119,395,880			
(b) Reserves and Surplus	3,477,653,309	2,442,117,297			
Sub-total-Shareholder's funds	3,619,286,089	2,561,513,177			
2 Non-current liabilities					
(a) Long-term borrowings	31,559,304	45,856,573			
(b) Deferred tax liabilities (net)	21,411,598	14,542,392			
(c) Long-term provisions	24,448,009	22,927,652			
Sub-total - Non-current liabilities	77,418,911	83,326,617			
3 Current liabilities					
(a) Short-term borrowings	331,180,610	330,530,375			
(b) Trade payables - Due to Micro and Small Enterprises					
- Due to Others	431,391,570	455,281,474			
(c) Other current liabilities	1,465,004,937				
(d) Short-term provisions	570,943	321,587,312 596,336			
Sub-total - Current liabilities	2,228,148,060	1,107,995,497			
TOTAL - EQUITY AND LIABILITIES	5,924,853,060	3,752,835,291			
B ASSETS					
U ASSETS					
1 Non-current assets					
(a) Fixed assets					
- Tangible assets	373,513,862	329,392,731			
- Intangible assets	118,182,638	103,049,415			
(b) Non-current investments	1,716,156,056	1,716,362,934			
(c) Long-term loans and advances	50,366,448	62,199,355			
(d) Other non-current assets	121,164,690	112,030,033			
Sub-total - Non -current assets	2,379,383,694	2,323,034,468			
2 Current assets					
(a) Current investments					
(b) Inventories	47,600,580	42,125,606			
(c) Trade receivables	856,291,452	843,799,297			
(d) Cash and bank balances	2,146,226,138	79,910,548			
(e) Short-term loans and advances	483,800,683	392,025,740			
(f) Other current assets	11,550,513	71,939,632			
Sub-total - Current assets	3,545,469,366	1,429,800,823			
TOTAL - ASSETS	5,924,853,060	3,752,835,291			



Jambon &

CL Educate Limited CIN No:- U74899DL1996PLC078481

Registered Office: A-41, Espire Building, Lower ground Floor, Mohan Cooperative Industrial Area, Main Mathura Road, Delhi-110044

Standalone Segment information for the quarter and year ended March 31, 2017

Particulars		Quarter ended		Year e	ended	
	Unaudited	Unaudited	Unaudited	Audited	Audited	
	March 31, 2017	December 31, 2016	March 31, 2016	March 31, 2017	March 31, 2016	
PRIMARY SEGMENT						
Segment Revenue Education and training programme (including sale of study material)	373,328,455	264,625,451	318,868,854	1,454,566,967	1,282,582,851	
Vocational Training			86,511,676	23,792,774	360,956,697	
Revenue from operations	373,328,455	264,625,451	405,380,530	1,478,359,741	1,643,539,548	
				Market State of the State of th		
Segment Result Education and training programme (including sale of study material)	89,028,644	14,179,955	59,836,618	274,615,550	181,543,465	
Vocational Training	(31,725,126)	(1,125,362)	(13,342,544)	(65,354,847)	(46,830,011	
Total Segment Profit before Interest and Tax and unallocable expenses/income	57,303,518	13,054,593	46,494,074	209,260,703	134,713,454	
Unallocated corporate expenses (net)	27,605,225	43,457,049	26,013,455	134,116,158	104,281,609	
Operating profit	29,698,293	(30,402,456)	20,480,619	75,144,545	30,431,845	
Finance costs	(14,942,092)	(14,203,355)	(16,352,914)	(52,507,738)	(51,817,104	
Other income	18,407,437	16,814,546	35,420,514	84,941,749	85,974,009	
Profit before tax	33,163,638	(27,791,265)	39,548,219	107,578,556	64,588,750	
Income taxes	(10,401,910)	8,988,566	(12,408,680)	(35, 139, 206)	(20,421,649	
Net profit	22,761,728	(18,802,699)	27,139,539	72,439,350	44,167,101	
SECONDARY SEGMENT						
Segment Revenue		-		Total State of the		
Within India	360,765,231	256,626,481	395,920,224	1,428,610,077	1,605,184,506	
Overseas	12,563,224	7,998,970	9,460,306	49,749,664	38,355,042	
Total	373,328,455	264,625,451	405,380,530	1,478,359,741	1,643,539,548	
3. Capital Employed*	3,619,286,089	2,631,081,064	2,561,513,177	3,619,286,089	2,561,513,177	

^{*}Capital employed has been calculated by adding equity and reserves & surplus i.e shareholer's fund.



Jant Long & S

CIN No:- U74899DL1996PLC078481

Registered Office: A-41, Espire Building, Lower Ground Floor, Mohan Cooperative Industrial Area, Main Mathura Road, Delhi 110044

Standalone Audited Financial Results For the Quarter/Year ended March 31, 2017

Notes:

- 1. The above results have been reviewed and recommended by the Audit Committee and approved by the Board at their meetings held on May 29, 2017.
- 2. In terms of SEBI circular no: CIR/CFD/CMD/56/2016 dated May 27, 2016, the company hereby declares that the Auditors have issued Audit Report both for Standalone & Consolidated financial results with unmodified opinion for the year ended March 31, 2017.
- 3. The company conducts its operations along with its subsidiaries. The consolidated financial results are prepared in accordance with the principlesand procedures for the preparation and presentation of consolidated financial results as set out in the accounting standards as specified undersection 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014.
- 4. The figures for the quarters ended March 31, 2017 and March 31, 2016 are the balancing figures between the audited figures in respect of the full financial year and the year to date figures upto the third quarter of the respective financial year as certified by the management. Further, the results for the quarter ended December 31, 2016 are as certified by the management.
- 5. Pursuant to the term sheet dated December 23, 2016 with IndiaCan Education Private Limited, all the assets and liabilities of ETEN, a business division of IndiaCan, engaged in the test preparation business for chartered accountancy courses and civil services entrance examination supported by VSAT (very small aperture terminal) network in India, were acquired by the Company via Business Transfer Agreement signed on April 19, 2017 and is effective from April 01, 2017. No adjustment has been made in the current financial statement for the same.
- 6. a) During the year the Group entered into a Business Transfer Agreement with I-take Care Private Limited for sale of its infrastructure services business carried on by its step down subsidiary Career Launcher Infrastructure Private Limited on slump sale basis. The proposed sale of business is consistent with group's long term strategy to discontinue is K-12 business. The operations of K-12 business, which is a segment has now been disclosed under as discontinued operations. The Company expects to close the transaction before June 30, 2017.
 - b) During the year the Group entered into a Business Transfer Agreement with B&S Strategy Services Private Limited for sale of its business of running and operating pre-schools and providing school management services and infrastructure services carried on by its subsidiary Career Launcher Education Infrastructure & Services Limited on slump sale basis. The proposed sale of business is consistent with group's long term strategy to discontinue is K-12 business. The operations of K-12 business, which is a segment has now been disclosed under as discontinued operations. The Company expects to close the transaction before June 10, 2017.





7. During the year ended March 31, 2017, pursuant to Initial Public Offering ("IPO") 2,180,119 Equity Shares of Rs. 10 each were allotted to public at a premium of Rs. 492 per share along with offer for sale of 2,579,881 Equity Shares by the selling shareholders. The details of which are as under:

Particulars	No. of Shares	Price per share	Amount (Rs.)
Gross proceeds from IPO - Fresh issue	2,180,119	502	1,094,419,738
Gross proceeds from IPO - Selling shareholders	2,579,881	502	1,295,100,262
Less: total share issue expenses			180,674,639
Net Proceeds from IPO			2,208,845,361

The shares were been listed at BSE and NSE on March 31, 2017. Details of the utilisation of IPO proceeds are as under:

Objects	Amount (Rs.)	Utilised Till March 31, 2017	Remarks
Repayment of loan taken by Career Launcher Infrastructure Private Limited (A step down subsidiary) from HDFC Bank Limited	186,040,723	186,040,723	
Meeting working capital requirements of CL Educate and its subsidiaries namely Kestone Integrated Marketing Services Private Limited and GK Publications Private Limited	525,000,000	_	The Company expects to utilize bulk of the remaining funds in financial year 2017-18. Pending utilization the amounts have been
Funding Acquisitions and other strategic Initiatives	200,000,000	-	parked into the current account of the
General Corporate purposes	100,628,550	-	Company and would be deployed in Bank FDs till full amounts are utilized.

8. Figures for the previous periods have been regrouped wherever necessary to conform to the current period's classification.

By the order of the Board Gautam Puri

New Delhi

110044

Managing Director



Chartered Accountants

Auditor's Report on Annual Consolidated Financial Results of the Company

Review Report to The Board of Directors CL Educate Limited

- 1. We have audited the accompanying Statement of Annual Consolidated Financial Results of CL Educate Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group'), for the year ended March 31, 2017 ("the Statement") being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Circular No. CIR/CFD/CMD/15/2015 dated November 30, 2015. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. This statement has been prepared on the basis of annual consolidated financial statements. Our responsibility is to express an opinion on this statement based on our audit of such annual consolidated financial statements, which have been prepared in accordance with Accounting Standards specified under Section 133 of Companies Act, 2013 read with rule 7 of the Companies (Account) Rules, 2014 and other accounting principles generally accepted in India.
- 2. We conducted our audit of the Statement in accordance with the Standard on Auditing specified under section 143(10) of the Act. Those standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A audit includes examining on test basis, evidence supporting the amounts disclosed in the Statement. An audit includes assessing the accounting principles used and significant estimates made by the management.
- 3. We believe that the audit procedures performed by us and performed by the other auditors in terms of their report referred to in paragraph 5 below, is sufficient and appropriate to provide a basis for our reporting on the Statement.
- 4. In our opinion and to the best of information and explanations given to us, and on consideration of the reports of the other auditors, the statement:
 - (i) Includes the annual financial results of the following entities which are audited by other auditors:

nship
ary
ubsidiary
-



Chartered Accountants

- (ii) Is presented in accordance with the requirements of Regulation 33 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015; and
- (iii) gives a true and fair view of the consolidated net profit and other financial information of the Group for the year ended March 31, 2017
- 5. We did not audit the financial statements of two (2) subsidiaries included in the Statement, whose financial results reflect total assets of Rs. 27,564,568 as at March 31, 2017, total revenue of Rs. 34,245,099 and total loss after tax of Rs. 6,821,777 for the year ended on that date, as considered in the Statement. These financial statements have been audited by the other auditors whose reports have been furnished to us by the Management and our opinion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors.
- 6. The Statement includes the results for the Quarter ended March 31, 2017 and Quarter ended March 31, 2016, being the balancing figures between audited figures in respect of full financial year and year to date figures upto the third quarter of the respective financial year as certified by the management. Further, the results for the quarter ended December 31, 2016 is as certified by the management. The said interim financial statements were not subjected to our audit or review.

For Haribhakti & Cc. LLP

Chartered Accountants

ICAI Firm Registration No.103523W/W190048

NEW DELH

(Raj Kumar Agarwal)

Partner

Membership No.: 074715

CIN No:- U74899DL1996PLC078481

Registered Office: A-41, Espire Building, Lower Ground Floor, Mohan Cooperative Industrial Area, Main Mathura Road, Delhi-110044

Consolidated Audited Financial Results for the Quarter/Year ended March 31, 2017

(Amount in Rs.)

S.No.	Particulars	Quarter ended			Year ended		
3.110.		Olladdited Olladdited		Unaudited	Audited Audited		
		March 31, 2017	December 31, 2016	March 31, 2016	March 31, 2017	March 31, 2016	
. 1	Income			444 453 043	2 (00 (70 495	2,738,867,531	
(3)	Revenue from operations	705,308,549	496,073,856	666,153,963	2,698,679,485 91,874,476	84,031,285	
(d)	Other Income	29,413,568	18,655,968	25,529,280	2,790,553,961	2,822,898,816	
	Total Income	734,722,117	514,729,824	691,683,243	2,790,353,961	2,822,878,810	
2	Expenses	31,389,434	14,665,866	17,333,576	86,930,544	64,959,689	
(a)	Cost of raw material and components consumed	31,369,434	14,005,000	17,333,310			
(b)	Cost of services	347,440,368	247,383,979	293,175,455	1,326,530,237	1,179,870,446	
(c)	Purchases of traded goods	3,759,472	1,710,557	5,495,932	15,830,957	34,371,451	
(d)	Changes in inventories of finished goods, work- in-progress and stock-in-trade	(6,979,459)	(9,929,130)	9,294,731	(20,769,685)	18,437,394	
(e)	Employee benefit expenses	116,518,495	125,214,328	119,145,381	505,941,427	610,953,894	
(f)	Finance costs	24,948,019	21,549,545	24,785,483	78,808,419	71,128,078	
(g)	Depreciation and amortisation expenses	16,487,526	16,226,591	18,362,405	64,182,740	79,614,711	
(h)	Other expenses	114,312,265	119,916,360	138,891,531	487,257,369	516,259,763	
1	Total expenses	647,876,120	536,738,096	626,484,494	2,544,712,008	2,575,595,426	
3	Profit/(Loss) before tax (1-2)	86,845,997	(22,008,272)	65,198,749	245,841,953	247,303,390	
		24 902 045	(7,383,017)	7,716,175	79,676,418	57,200,682	
4	Tax expense	24,803,915	(11,415,422)	22,681,731	74,613,097	79,189,690	
	- Current tax including for earlier years (net)	27,323,944	(11,415,422)	(7,006,256)	74,013,097	(15,491,034)	
	- MAT Credit Entitlement / Reversal	(2,646,112)	4,067,557	(7,084,391)	4,749,789	(8,859,398)	
	- Deferred tax (credit) / charge	(166,754)	4,007,337	(7,004,371)	4,747,707	(0,037,370)	
	For earlier years:	292.837	(102,122)	(874,909)	313,532	2,361,424	
	-Tax adjustment/expenses	292,837	(102,122)	(074,707)	313,332	2,501,121	
5	-Deferred tax (benefit) Net Profit/(Loss) after tax (3-4)	62,042,082	(14,625,255)	57,482,574	166,165,535	190,102,708	
6	Minority Share in (Loss)/profit					100 100 700	
7	Net Profit/(Loss) after taxes, minority Interest and share of profit/ (loss) of associates (5-6)	62,042,082	(14,625,255)	57,482,574	166,165,535	190,102,708	
	Discontinued operations			10 501 001	20 244 002	12 410 4/3	
	Profit from discontinued operations before tax	13,480,851	10,855,455	19,521,884	39,366,882	42,419,463	
	Tax expense of discontinued operations	5,229,527	2,524,615	7,319,963	15,965,927	17,908,255	
8	Profit from discontinued operations	8,251,324	8,330,840	12,201,921	23,400,955	24,511,208	
9	Profit/(Loss) for the year (7+8)	70,293,406		69,684,495	189,566,490		
10	Paid up Equity share capital (Face Value Rs.10 each)	141,632,780	119,831,590	119,395,880	141,632,780	119,395,880	
- 11	Reserve excluding revaluation reserves (As per Balance Sheet of previous accounting year)	3,439,072,608	2,397,553,048	2,286,409,716	3,439,072,608	2,286,409,710	
12	Earnings Per Share (not annualized)		44.00	107	43.00	16.1	
	Basic earnings per share from continuing operations	5.19	(1.22)	4.87			
	Diluted earnings per share from continuing operations	5.18	(1.22)	4.84	13.87	16.0	
	Basic earnings per share	5.88	(0.53)	5.90	15.84	18.1	
				5.87	15.82	18.0	





CIN No:- U74899DL1996PLC078481

Registered Office: A-41, Espire Building, Lower Ground Floor, Mohan Cooperative Industrial Area, Main Mathura Road, Delhi 110044

Consolidated Statement of Assets & Liabilites (Balance Sheet) as at March 31, 2017

Particulars	As at	(Amount in Rs	
	March 31, 2017	March 31, 2016	
	Audited	Audited	
A EQUITY AND LIABILITIES		Addited	
1 Shareholders' funds			
(a) Share Capital			
(b) Reserves and Surplus	141,632,780	119,395,88	
Sub-total-Shareholder's funds	3,439,072,608	2,286,409,71	
2 Minority Interest	3,580,705,388	2,405,805,596	
3 Non-current liabilities			
(a) Long-term borrowings	79,601,772	354.000.333	
(b) Deferred tax liabilities (net)	21,507,048	254,900,333	
(c) Other long term liabilities	3,771,218	14,547,172	
(d) Long-term provisions	37,547,368	3,023,500	
Sub-total - Non-current liabilities	142,427,406	34,902,915 307,373,920	
4 Current liabilities	1 2-1	307,373,420	
(a) Short-term borrowings			
(b) Trade payables	434,245,616	376,204,632	
- Due to Micro and Small Enterprises			
- Due to Others			
(c) Other current liabilities	267,085,366	246,843,384	
(d) Short-term provisions	1,745,404,531	507,262,975	
Sub-total - Current liabilities	22,094,799	22,464,709	
	2,468,830,312	1,152,775,700	
TOTAL - EQUITY AND LIABILITIES	6,191,963,106	3,865,955,216	
B ASSETS			
1 Non-current assets			
(a) Fixed assets			
- Tangible assets			
- Intangible assets	829,227,197	764,134,068	
- Capital work in progress	124,196,424	105,337,112	
(b) Goodwill on consolidation	6,312,785	6,312,785	
(c) Non-current investments	331,093,118	331,093,118	
(d) Deferred tax assets (net)	16,584,609	16,791,487	
(e) Long-term loans and advances	10,731,153	8,276,153	
(f) Other non-current assets	193,775,631	219,704,564	
Sub-total - Non -current assets	127,722,110	112,030,033	
	1,639,643,027	1,563,679,320	
Current assets (a) Inventories			
(b) Trade receivables	81,699,117	65,341,698	
	1,390,978,729	1,179,960,546	
(c) Cash and bank balances	2,225,178,933	158,685,837	
(d) Short-term loans and advances	720,509,850	739,407,931	
(e) Other current assets	133,953,450	158,879,884.	
Sub-total - Current assets	4,552,320,079	2,302,275,896	
TOTAL - ASSETS	6,191,963,106		
	2, . , , , , , , , , , , , , , , , ,	3,865,955,216	



Jan Al S

CIN No:- U74899DL1996PLC078481

Registered Office: A-41, Espire Building, Lower ground Floor, Mohan Cooperative Industrial Area,
Main Mathura Road, Delhi-110044

Consolidated Segment information for the quarter and year ended March 31, 2017

IMARY SEGMENT gment Revenue - Continuing operations Education and training programme (including sale of	Unaudited March 31, 2017	Unaudited December 31, 2016	Unaudited March 31, 2016	Audited March 31, 2017	Audited
gment Revenue - Continuing operations	March 31, 2017	December 31, 2016	March 31, 2016	March 21 2017	11 1 24 2047
gment Revenue - Continuing operations			mai en en en	March 31, 2017	March 31, 2016
gment Revenue - Continuing operations Fducation and training programme (including sale of					
Education and training programme (including sale of					
study material)	357,294,725	298,502,127	276,634,732	1,472,409,913	1,287,672,639
Vocational Training		•	76,511,676	23,792,774	360,956,697
K - 12					
Sale of educational books	158,255,549	51,826,093	118,965,933	459,561,787	379,479,663
Manpower management services	39,385,889	30,234,738	44,311,269	134,811,187	268,846,35
Marketing and sales services	199,761,881	168,793,827	151,053,979	809,476,052	622,615,12
Others	26,290,859	18,313,525	56,074,763	108,085,120	131,289,00
Eliminations	(75,680,354)	(71,596,454)	(57, 398, 390)	(309, 457, 348)	(311,991,95
Revenue from continuing operations (1)	705,308,549	496,073,856	666,153,962	2,698,679,485	2,738,867,53
gment Revenue - Discontinued operations					
K - 12	17,556,655	14,560,905	31,664,314	66,414,184	87,545,60
otal	722,865,204	510,634,761	697,818,276	2,765,093,669	2,826,413,136
egment Result - Continuing operations					
Education and training programme (including sale of study material)	73,927,936	24,620,619	33,297,095	269,955,506	177,725,72
Vocational Training	(18,755,225)	(14,095,263)	(13,342,544)	(65,354,847)	(46,830,01
K - 12	(2,814,016)	(2,010,276)	(1,349,593)	(6,832,716)	(4,996,00
Sale of educational books	20,633,112	4,666,872	26,762,042	90,924,133	95,437,64
Manpower management services	9,379,058	3,920,440	2,139,221	16,973,758	22,514,33
Marketing and sales services	57,735,543	29,033,955	51,394,098	186,091,071	150,561,93
Others	15,877,475	16,973,361	9,171,381	48,406,874	68,090,68
Eliminations	8,188,182	6,331,094	(4,757,609)	21,937,051	21,542,55
Total Continuing operations	164,172,065	69,440,802	103,314,091	562,100,830	484,046,85
egment Result - Discontinuing operations					
K - 12	9,308,153	4,823,402	15,769,443	21,656,571	35,684,99
otal	173,480,218	74,264,204	119,083,534	583,757,401	519,731,85
nallocated corporate expenses	81,798,624	88,544,958	58,121,876	329,324,934	249,646,67
perating profit	91,681,594	(14,280,754)	60,961,658	254,432,467	270,085,18
nance costs - Continuing Operations	(24,948,019)	(21,549,545)	(25,562,676)	(78,808,419)	(71,128,07
nance costs - Discontinuing Operations	(8,658,478)	The second secon	(7,528,971)	(30,986,801)	(30,437,52
ther income - Continuing Operations	29,410,037	18,655,968	63,823,887	91,874,476	84,031,28
ther income - Discontinuing Operations	12,831,174	13,957,568	10,197,939	48,697,111	37,171,99
rofit before tax	100,316,308	(11,142,278)	the state of the s	285,208,834	289,722,85
come taxes- Continuing Operations	(24,782,835)		(25,970,853)	(79,676,418)	(57,200,68
come taxes- Discontinuing Operations	(5,229,526)		(6,236,489)	(15,965,926)	(17,908,25
et profit	70,303,947	(6,283,876)	69,684,495	189,566,490	214,613,91
ECONDARY SEGMENT					
egment Revenue	705 574 .51	400 0/1 //7	(00.340.733	2 (00 044 052	2 700 050 00
Within India	705,571,451	490,964,167	688,348,730	2,698,941,852	2,788,058,09
Overseas	17,293,753	19,670,594	9,469,546	66,151,817	38,355,04
otal	722,865,204	510,634,761	697,818,276	2,765,093,669	2,826,413,13
. Capital Employed*	3,580,705,388	2,544,958,405	2,405,805,596	3,580,705,388	2,405,805,59





CIN No:- U74899DL1996PLC078481

Registered Office: A-41, Espire Building, Lower Ground Floor, Mohan Cooperative Industrial Area, Main Mathura Road, Delhi 110044

Consolidated Audited Financial Results For the Quarter/Year ended March 31, 2017

Notes:

- 1. The above results have been reviewed and recommended by the Audit Committee and approved by the Board at their meetings held on May 29, 2017.
- 2. In terms of SEBI circular no: CIR/CFD/CMD/56/2016 dated May 27, 2016, the company hereby declares that the Auditors have issued Audit Report both for Standalone & Consolidated financial results with unmodified opinion for the year ended March 31, 2017.
- 3. The company conducts its operations along with its subsidiaries. The consolidated financial results are prepared in accordance with the principlesand procedures for the preparation and presentation of consolidated financial results as set out in the accounting standards as specified undersection 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014.
- 4. The figures for the quarters ended March 31, 2017 and March 31, 2016 are the balancing figures between the audited figures in respect of thefull financial year and the year to date figures upto the third quarter of the respective financial year as certified by the management. Further, the results for the quarter ended December 31, 2016 are as certified by the management.
- 5. Pursuant to the term sheet dated December 23, 2016 with IndiaCan Education Private Limited, all the assets and liabilities of ETEN, a business division of IndiaCan, engaged in the test preparation business for chartered accountancy courses and civil services entrance examination supported by VSAT (very small aperture terminal) network in India, were acquired by the Company via Business Transfer Agreement signed on April 19, 2017 and is effective from April 01, 2017. No adjustment has been made in the current financial statement for the same.
- 6. a) During the year the Group entered into a Business Transfer Agreement with I-take Care Private Limited for sale of its infrastructure services business carried on by its step down subsidiary Career Launcher Infrastructure Private Limited on slump sale basis. The proposed sale of business is consistent with group's long term strategy to discontinue is K-12 business. The operations of K-12 business, which is a segment has now been disclosed under as discontinued operations. The Company expects to close the transaction before June 30, 2017.
 - b) During the year the Group entered into a Business Transfer Agreement with B&S Strategy Services Private Limited for sale of its business of running and operating pre-schools and providing school management services and infrastructure services carried on by its subsidiary Career Launcher Education Infrastructure & Services Limited on slump sale basis. The proposed sale of business is consistent with group's long term strategy to discontinue is K-12 business. The operations of K-12 business, which is a segment has now been disclosed under as discontinued operations. The Company expects to close the transaction before June 10, 2017.





7. During the year ended March 31, 2017, pursuant to Initial Public Offering ("IPO") 2,180,119 Equity Shares of Rs. 10 each were allotted to public at a premium of Rs. 492 per share along with offer for sale of 2,579,881 Equity Shares by the selling shareholders. The details of which are as under:

Particulars	No. of Shares	Price per share	Amount (Rs.)
Gross proceeds from IPO - Fresh issue	2,180,119	502	1,094,419,738
Gross proceeds from IPO - Selling shareholders	2,579,881	502	1,295,100,262
Less: total share issue expenses			180,674,639
Net Proceeds from IPO			2,208,845,361

The shares were been listed at BSE and NSE on March 31, 2017. Details of the utilisation of IPO proceeds are as under:

Objects	Amount (Rs.)	Utilised Till March 31, 2017	Remarks
Repayment of loan taken by Career Launcher Infrastructure Private Limited (A step down subsidiary) from HDFC Bank Limited	186,040,723	186,040,723	
Meeting working capital requirements of CL Educate and its subsidiaries namely Kestone Integrated Marketing Services Private Limited and GK Publications Private Limited	525,000,000	-	The Company expects to utilize bulk of the remaining funds in financial year 2017-18. Pending utilization the amounts have been
Funding Acquisitions and other strategic Initiatives	200,000,000	•	parked into the current account of the
General Corporate purposes	100,628,550	-	Company and would be deployed in Bank FDs till full amounts are utilized.

8. Figures for the previous periods have been regrouped wherever necessary to conform to the current period's classification.

By the order of the Board Gautam Puri CATE

New Delhi

110044

Managing Director

